

INDUSTRY ENERGY

In such a dynamic and volatile market such as the Energy industry, knowing how market factors affect inventory and machinery and equipment values, intellectual property, and risk are crucial to success. In addition to market, performance, and strategy challenges that regularly arise, this industry is also subject to unique financial reporting and taxation requirements. In many instances, complex and sometimes contradictory regulations can lead to complicated commercial litigation, particularly when commodities, mergers & acquisitions (M&A), derivative instruments, financial analysis, investment returns, and valuations are critical components of the case. With over 40 years of experience, we are able to identify market trends, accurately value inventory, and guide our clients through the ever-changing Energy industry environment.

B. RILEY ADVISORY SERVICES

When valuing Energy industry assets, our team will look at factors such as commodity prices, sales trends, gross margin, aged and excess inventory, weeks of supply, and industry trends.

We will perform inspections of manufacturing facilities and warehouses and inspect machinery and equipment to check for wear, along with reviewing maintenance records and rental history to verify whether equipment has been properly maintained and upgraded throughout its lifecycle.

We will even determine additional value for intangibles such as customer lists, brand names, trademarks, domain names, and licenses.

B. Riley Advisory Services maintains contacts within the Energy industry for a rare combination of industry, banking, consulting, and government experience we utilize for insight and perspective. Our hands-on approach is guided by our extensive expertise in all aspects of the Energy industry, including:

- Commodity hedge funds
- Oilfield services & equipment
- Energy technology and intellectual property
- Distributed energy resources and generation
- Energy trading and marketing, risk management, and settlements
- LNG projects (includes economic feasibility models)
- Oil and Gas – upstream and midstream

Each month, B. Riley Advisory Services provides you an in-depth industry analysis on relevant trends and market variables shaping transactions.

To view more, visit
www.brileyfin.com/insights

- Power generation, transmission, and distribution
- Downstream-refined products and specialty chemicals
- Renewable energy projects

B. Riley Advisory Services understands the complexities of the Energy industry and their effect on inventory and machinery and equipment valuations.

WHERE WE'VE MADE WINNING PARTNERSHIPS

