

## B. RILEY FINANCIAL CAPITAL MARKETS PLATFORM

### Comprehensive Advisory & Tailored Debt/Equity Placement Services

B. Riley Financial and its affiliates provide a full suite of Real Estate Capital Markets services. With a client-focused approach, B. Riley Real Estate caters to both local and institutional borrowers across all commercial real estate asset classes. The team's recognized industry expertise, coupled with a long list of external capital partners, allows our clients to source debt financing across the capital stack.

Additionally, the B. Riley Securities platform offers clients class-leading equity arrangement services, delivered with the comprehensive professional services and support that B. Riley Financial provides throughout client engagements.

#### B. RILEY REAL ESTATE INDUSTRY EXPERTISE

As a full-service provider of real estate services for public and private companies, financial institutions, investors, family offices and individuals across a range of sectors, B. Riley prides itself on its steadfast client service, acting as a partner at every stage of an engagement to ensure optimal outcomes are secured.

#### CORE CAPITAL MARKETS CAPABILITIES

**Debt, Equity, Structured Finance:** Arrange optimal capital sources for all acquisition, refinancing and development needs

**Permanent & Bridge Financing:** Source capital across our client's target investment horizon to maximize returns

**Credit Tenant Lease Financing:** Deliver creative financing structures for qualified clients to minimize cost of capital

**Distressed Asset Advisory:** Leverage significant restructuring experience to re-position assets both in and out of court

**Loan Portfolio Sales:** Deliver first-class disposition services

#### PLATFORM SERVICE OFFERINGS

- Acquisition, Refinancing & Construction Debt
- Real Estate DIP Financing
- Capital Advancement Capabilities
- JV / Participation Arrangements
- Sale-Leaseback Advisory and Financing
- Lender Negotiation Expertise
- Comprehensive & Proprietary Marketing
- Access to Institutional Investment Banking
- Access to B. Riley Debt Advisory Services
- Customized Reporting and Execution

#### CAPITAL MARKETS EXECUTION SERVICES



**COMPREHENSIVE**  
Asset and portfolio  
strategic planning



**EXTENSIVE**  
Lender, tenant and  
landlord relationships



**EXPEDITED**  
Project scoping and  
efficient execution



**THOROUGH**  
Due diligence, marketing  
and vetting process



**OPTIMAL**  
Terms and capitalization  
secured for our clients

B. Riley Financial (NASDAQ: RILY) provides collaborative financial services solutions tailored to fit the capital raising, business, operational, and financial advisory needs of its clients and partners. B. Riley Financial operates through several subsidiaries that offer a diverse range of complementary end-to-end capabilities spanning investment banking and institutional brokerage, private wealth and investment management, financial consulting, corporate restructuring, operations management, risk and compliance, due diligence, forensic accounting, litigation support, appraisal and valuation, auction and liquidation services. B. Riley Financial is headquartered in Los Angeles with offices in major U.S. markets as well as an international footprint. For more information on B. Riley Financial, please visit [www.brileyfin.com](http://www.brileyfin.com).

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