



## REPRESENTATIVE MATTERS: AGRICULTURE INDUSTRY

### RESTRUCTURING & TURNAROUND MANAGEMENT



- Financial Advisor and Investment Banker to the Senior Secured Creditor of a multi-site grain elevator with soybean crush plant in Chapter 11 Bankruptcy.
  - Financial Advisors to Official Committee of Unsecured Creditors of a Cattle ranch Chapter 11 caused by \$280 million cattle fraud against Tyson Fresh Meats.
  - Financial Advisor to a \$150 million revenue diversified beef, dairy and row-cropping agricultural operation in technical default on their \$60 million asset-based line of credit. We assisted the client with cash management in the form of a rolling 13-week cash flow and borrowing-base forecast and the creation of a two-year restructuring plan that entailed a “right-sizing” of the operation.
  - Provided financial advisory services to an integrated multi-state dairy operation comprising of eight vertically-integrated entities operating in three states while in bankruptcy.
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- Financial Advisor in the restructuring of a beef production company, which also included farms, stock yards, auction yards, slaughterhouses and packers.
  - Financial Advisor in the restructuring of eight related companies including three dairy farms, two calf ranches, and farming and trucking operations.
  - Financial Advisor to a \$150 million dairy processor. We provided financial and operational restructuring services.
  - Provided turnaround and restructuring services to Navajo Agricultural Products Industry, the largest contiguous farming enterprise in the US, and a wholly-owned enterprise of the Navajo Nation, that included termination of cash-draining joint ventures, restructuring of land leases, implementation of information systems, recruiting professional management, implementation of internal controls and enhanced reporting.
  - Financial Advisor to one of the largest processors of fruits and vegetables in conjunction with a debt restructuring.
  - Financial Advisor to the Secured Lender with \$60 million outstanding to a group of six dairy farms and calf ranches.
  - Financial Advisor to Townsends Inc., a family-owned poultry and agricultural company.
  - Liquidating Trustee in the Chapter 11 of Dairy Productions Systems, LLC, et al.
  - Financial Advisor to OK Industries, Inc., a poultry producer, to prepare for a potential Chapter 11 filing.

- Insolvency Advisor to Pennsylvania-based mushroom grower and packer facing chapter 11.
- Judicial Receiver of a multi-site sow farm operation in the Central U.S.
- Insolvency Advisor to a 23,000-acre row crop and grain farm operation in the Central U.S. plains.
- Receiver and Manager of a 900-acre grass hay farm with three single-family homes on the property.
- Receiver for three citrus groves totaling over 1,000 acres in Central Florida. Our team managed operations including engaging a grove manager and executing contracts for whole fruit and juice.
- Receiver and Site Manager for 357 acres of vacant land used for timber in North Georgia where we had to shut down inappropriately granted logging operations. This included monitoring closeout activities and stabilization of the site in coordination with the Georgia Forestry Commission.
- Court-appointed Receiver of a 240-acre coal mine in Alabama [loan secured by mineral lease] which involved monitoring activities of a contracted mining company and the collection of royalties and overrides. The landowners who attempted to void the lease were sued, resulting in a settlement in favor of the estate.
- Receiver of a 1,000-acre row crop farm operation with multiple sow farm sites in the Central U.S. Our team managed the remediation of very high-volume, historic swine manure discharges from the sites.
- Receiver for Moon Ridge Foods, LLC, a Midwest pork processing facility with a 5,000 head per day kill capacity. We managed a 340-acre plant site and pork processing facility through a successful sale.
- Receiver for a 3,000-acre Midwest row crop farming operation with a grain elevator. We liquidated the grain stored on site and managed multi-year leases of the farmland and grain elevator to third parties.

