

Business Services

INDUSTRY REPORT

Summer | 2026

CREATING
M&A STRATEGIES
FOR BUSINESS OWNERS

SINCE 1956





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Market Observations

Market Summary

Business Services Market

The global business services market continues to play a critical role in enabling enterprise growth, with organizations increasingly adopting technology-enabled operating models to improve efficiency, scalability, and resilience. According to PwC's 2026 Global Business Services Study, 83% of organizations are expanding their GBS capabilities, while 82% operate multifunctional GBS models, reflecting the growing strategic importance of outsourced and shared services across business functions. North America remains the largest market for business services, supported by a mature enterprise ecosystem, while Asia Pacific continues to emerge as the fastest-growing delivery hub, driven by expanding Global Capability Centers (GCCs), digital transformation initiatives, and skilled talent availability. During Q2 2026, the sector was influenced by resilient economic growth expectations and continued enterprise investment in AI, cloud infrastructure, and business process modernization despite ongoing geopolitical uncertainty and inflationary pressures. Rather than expanding fixed operating costs, organizations increasingly prioritized outsourcing, automation, and managed services to improve operational flexibility. Demand remained strongest across technology-enabled segments, with the global technology services market recording its strongest quarter on record as annual contract value increased 43% year-over-year to \$42.4 billion, reflecting continued investment in cloud, data processing, and AI-enabled digital services. Employment services also strengthened, supported by a 10% year-over-year increase in global online job postings, while Asia recorded 179% growth, highlighting rising demand for flexible workforce solutions. While discretionary spending across advertising and marketing services remained relatively cautious, demand for professional, scientific and technical services, employment services, data processing and hosting, business support, facilities management, and administrative services continued to strengthen as enterprises accelerated digital adoption and operational transformation, positioning the broader business services sector for sustained long-term growth.

Public Company Valuation

The CFAW Select Business Services Index decreased by 7.5% in the second quarter of 2026, and the 12-month return on the index decreased by 23.2%. The Rental and Leasing Services Index saw the highest increase of 17.7% for the 3-month and 8.6% for the 12-month period. The Administrative and Support and Waste Management and Remediation Services Index saw the highest decline of 45.8% for the 12-month period and 38.2% for the 3-month period. The Administrative and Support and Waste Management and Remediation Services Index had the highest EBITDA multiple of 14.5x and the highest revenue multiple of 4.4x. The Business Support Services Index had the lowest EBITDA multiple of 5.9x, and the Employment Services Index had the lowest revenue multiple of 0.3x, respectively.



The business services index decreased in the second quarter of 2026...

Mergers and Acquisitions

The Q2 2026 saw a continuation of what we observed in Q1, with investors still working to understand AI's development and its impact on specific sub-segments and companies. U.S. business services M&A activity accelerated during Q2 2026, extending the consolidation trend seen earlier in the year. Transaction volume reached 1,070 deals over the trailing twelve months, up 32% year-over-year, driven by continued consolidation across IT services, professional staffing, and outsourced business solutions. Strategic acquirers dominated the market with 926 deals, representing approximately 86.5% of total transaction volume, as buyers prioritized digital capabilities and scalable service platforms. Private equity remained selective amid elevated financing costs, while valuation multiples continued to normalize. Notable transactions included Veolia's \$3.0 billion acquisition of Clean Earth, reflecting sustained investor interest in environmental and outsourced business services despite a disciplined deal environment.

Industry Trends

AI Automation Redraws Headcount at Professional Services Firms

Professional-services firms restructured support-staff headcount around AI automation in the second quarter of 2026, extending a shift that began reshaping the industry's cost structure the previous year. Bloomberg reported in May 2026 that McKinsey, PwC, and EY were each cutting executive-assistant and other administrative support roles as AI tools took over scheduling and coordination work previously handled by people. McKinsey's own reduction reached an estimated 3,000 to 4,000 positions, concentrated in back-office functions, junior research roles, and practice areas where generative AI has compressed analyst workloads that once required full teams. According to independent tracking, global corporations have eliminated more than 150,000 technology and corporate roles since the start of 2026, reflecting continued workforce rationalization across consulting, banking, and software industries. The shift reflects a broader reallocation of headcount away from support functions and toward client-facing and technical roles that AI cannot yet replicate. Firms able to redeploy displaced support staff into billable or technical capacities are better positioned to preserve margins as this restructuring continues across the professional-services industry.

AI Governance Drives Growth in Compliance and Advisory Services

The rapid adoption of artificial intelligence is reshaping the business services industry by increasing demand for governance, risk, and compliance (GRC) services. During Q2 2026, organizations shifted their focus from deploying AI solutions to establishing governance frameworks that ensure regulatory compliance, data security, and responsible AI use. As enterprises integrated AI into finance, legal, human resources, customer support, and other business functions, professional service providers expanded advisory offerings to help clients manage AI-related risks, strengthen internal controls, and navigate evolving regulatory requirements.

According to the 2026 Future of Professionals Report by Thomson Reuters, 74% of professionals now use AI weekly, yet 91% believe their organizations are not fully realizing its value, underscoring the growing need for structured governance and implementation support. Meanwhile, regulators increased scrutiny of AI governance, third-party oversight, and model accountability, reinforcing compliance as a strategic priority. These developments are driving sustained demand for professional, scientific, and technical services, legal and accounting advisory, and business support services as organizations embed responsible AI practices across enterprise operations.



Data Center Demand Accelerates the Shift from Equipment Ownership to Rental

Contractors and data-center developers leaned further into equipment rental over ownership in the second quarter of 2026, a shift reflected in the Rental and Leasing Services sub-sector's outperformance this quarter. North American data-center construction starts exceeded \$30 billion in 2025 and continued into 2026 as technology companies competed to build AI training and inference capacity. In the first quarter of 2026, the prior quarter, global data-center supply grew across all regions even as demand continued to outstrip that supply, keeping rental rates and construction costs elevated heading into the second quarter. Contractors increasingly rent rather than purchase heavy equipment to preserve cash for labor and materials amid rising new-equipment prices, a dynamic reinforced by continued telematics and fleet-tracking investment among larger rental operators. Rental providers with fleets suited to data-center and large-scale industrial construction are better positioned to capture demand as developers continue prioritizing speed and cash flexibility over long-term equipment ownership.

Significant News

AI Is Ready but Firms Are Not, Thomson Reuters Report Finds

Thomson Reuters, June 22, 2026

"Thomson Reuters, a global content and technology company, today released its 2026 Future of Professionals report which warns of the financial cost of failing to effectively implement AI across the legal, tax and audit and risk professions."

[Read More >](#)

Job Openings Spike to 7.6 Million in April on Record Professional Services Surge

CNBC, June 02, 2026

"US job openings jumped to the highest level since May 2024, driven almost entirely by a surge in professional and business services vacancies."

[Read More >](#)

Global Firms Bring More Work In-House as AI Reshapes Outsourcing

Reuters, May 26, 2026

"Executives at the Reuters India Summit said multinational companies are increasingly shifting work from outsourced providers to in-house Global Capability Centers (GCCs), as AI improves productivity and changes the economics of traditional outsourcing and business process services."

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Business Activity Expands While Cost Pressures Persist

Bloomberg, April 23, 2026

"U.S. business activity accelerated in April as demand for services strengthened, although rising input costs and inflation continued to pressure service providers and corporate spending decisions."

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M&A Metrics

Business Services Industry

M&A Activity in the business services sector decreased in the second quarter of 2026. The number of transactions decreased from 361 in Q1 2026 to 346 in Q2 2026. The number of sub \$50 million transactions decreased from 340 in Q1 2026 to 326 in Q2 2026. The number of transactions above \$100 million decreased from 18 in Q1 2026 to 15 in Q2 2026. The total number of M&A transactions decreased 0.3% year-on-year from 347 in Q2 2025 to 346 in Q2 2026.



M&A Deal Summary Table | Count by Deal Size over Time

Transaction Value	Q2 2025	Q3 2025	Q4 2025	Q1 2026	Q2 2026
Not Disclosed	293	270	274	296	280
Under \$10 MM	28	35	33	33	37
\$10 - \$25 MM	8	8	10	3	5
\$25 - \$50 MM	6	3	5	8	4
\$50 - \$100 MM	2	3	2	3	5
\$100 - \$500 MM	3	7	8	10	8
\$500 MM+	7	7	11	8	7
Total Transactions	347	333	343	361	346

Source: FactSet

M&A Metrics – Spotlight Sector

Business Support Services

M&A activity in the business support services industry decreased in the second quarter of 2026. The number of transactions decreased from 48 in Q1 2026 to 32 in Q2 2026. The number of sub-\$50 million transactions decreased from 46 in Q1 2026 to 31 in Q2 2026. The number of transactions above \$100 million has decreased from 2 in Q1 2026 to 1 in Q2 2026. The total number of M&A transactions decreased by 52.9% year-on-year from 68 in Q2 2025 to 32 in Q2 2026.



M&A Deal Summary Table | Count by Deal Size over Time

Transaction Value	Q2 2025	Q3 2025	Q4 2025	Q1 2026	Q2 2026
Not Disclosed	64	26	24	42	27
Under \$10 MM	3	3	2	3	4
\$10 - \$25 MM	0	1	0	1	0
\$25 - \$50 MM	1	1	1	0	0
\$50 - \$100 MM	0	1	0	0	0
\$100 - \$500 MM	0	2	0	2	1
\$500 MM+	0	0	1	0	0
Total Transactions	68	34	28	48	32

Source: FactSet

Industry Metrics

Industry Financial Data and Ratios

NAICs 5182 - Data Processing, Hosting, and Related Services

Financial Metric	Last12 Mo	2025	2024
Current Ratio	2.68	2.41	2.77
Gross Profit Margin	54.39%	64.77%	70.20%
Net Profit Margin	7.09%	-4.16%	-1.19%
Accounts Receivable Days	48.68	56.11	55.93
Accounts Payable Days	39.73	70.5	52.43
Debt-to-Equity Ratio	2.35	2.74	3.02
Return on Equity	42.16%	21.54%	36.43%
Sales per Employee	--	--	\$341,596
Profit per Employee	--	--	(\$5,546)
Sales Growth	-1.08%	0.41%	16.38%
Profit Growth	-30.06%	-21.85%	38.14%

NAICs 5418 - Advertising, Public Relations, and Related Services

Financial Metric	Last12 Mo	2025	2024
Current Ratio	3.62	2.94	3.29
Gross Profit Margin	63.66%	58.97%	62.20%
Net Profit Margin	11.15%	6.78%	6.97%
Accounts Receivable Days	51.96	54.53	51.67
Accounts Payable Days	65.59	57.82	79.22
Debt-to-Equity Ratio	1.81	2.66	2.8
Return on Equity	73.63%	44.96%	43.65%
Sales per Employee	--	\$168,597	\$334,412
Profit per Employee	--	(\$8,204)	\$17,138
Sales Growth	6.17%	17.77%	3.75%
Profit Growth	-0.13%	36.64%	13.65%

Source: Profit Cents

NAICs 5324 - Commercial & Industrial Machinery & Equipment Rental & Leasing

Financial Metric	Last12 Mo	2025	2024
Current Ratio	3.55	2.99	3.17
Gross Profit Margin	69.50%	71.10%	71.79%
Net Profit Margin	17.34%	17.02%	18.00%
Accounts Receivable Days	62.66	59.02	91.24
Accounts Payable Days	154.44	74.35	50
Debt-to-Equity Ratio	1.88	2.95	3.3
Return on Equity	28.12%	30.40%	33.24%
Sales per Employee	--	--	--
Profit per Employee	--	--	--
Sales Growth	-4.61%	-0.33%	11.02%
Profit Growth	-0.95%	5.63%	19.09%

NAICs 5419 - Other Professional, Scientific, and Technical Services

Financial Metric	Last12 Mo	2025	2024
Current Ratio	3.76	3.79	3.87
Gross Profit Margin	65.75%	67.88%	74.11%
Net Profit Margin	12.06%	9.46%	10.49%
Accounts Receivable Days	30.4	45.06	33.58
Accounts Payable Days	29.9	28.26	19.09
Debt-to-Equity Ratio	2.15	1.94	2.48
Return on Equity	66.42%	53.94%	59.98%
Sales per Employee	\$227,952	\$172,722	\$155,922
Profit per Employee	\$86,089	\$53,339	\$25,255
Sales Growth	12.90%	3.01%	11.43%
Profit Growth	8.19%	6.24%	31.38%

Industry Metrics

Industry Financial Data and Ratios

NAICs 5611 - Office Administrative Services

Financial Metric	Last 12 Mo	2025	2024
Current Ratio	4.58	2.87	3
Gross Profit Margin	90.68%	81.40%	84.86%
Net Profit Margin	25.82%	12.40%	10.10%
Accounts Receivable Days	46.87	53.37	71.43
Accounts Payable Days	6.9	38.41	19.37
Debt-to-Equity Ratio	1.29	2.87	2.96
Return on Equity	100.56%	64.52%	44.89%
Sales per Employee	--	--	--
Profit per Employee	--	--	--
Sales Growth	--	--	2.57%
Profit Growth	--	--	16.05%

NAICs 5614 - Business Support Services

Financial Metric	Last 12 Mo	2025	2024
Current Ratio	3.22	3.13	4.33
Gross Profit Margin	80.85%	73.62%	74.98%
Net Profit Margin	16.34%	12.33%	9.98%
Accounts Receivable Days	66.24	124.59	85.64
Accounts Payable Days	48.42	44.7	29.29
Debt-to-Equity Ratio	1.74	2.67	2.77
Return on Equity	60.25%	59.07%	48.08%
Sales per Employee	--	--	--
Profit per Employee	--	--	--
Sales Growth	-1.74%	-1.06%	12.39%
Profit Growth	-26.46%	-25.05%	14.21%

Source: Profit Cents

NAICs 5613 - Employment Services

Financial Metric	Last 12 Mo	2025	2024
Current Ratio	4.55	3.75	4.26
Gross Profit Margin	56.07%	43.99%	40.64%
Net Profit Margin	5.46%	3.77%	4.29%
Accounts Receivable Days	55.13	54.58	49.56
Accounts Payable Days	7.29	7.37	7.37
Debt-to-Equity Ratio	2.28	2.05	1.73
Return on Equity	44.07%	31.60%	34.67%
Sales per Employee	\$78,320	\$78,320	\$643,719
Profit per Employee	\$40,075	\$40,075	\$17,133
Sales Growth	-0.68%	-8.14%	0.14%
Profit Growth	-18.08%	-20.59%	15.07%

NAICs 5617 - Services to Buildings and Dwellings

Financial Metric	Last 12 Mo	2025	2024
Current Ratio	5.12	4.11	3.91
Gross Profit Margin	60.68%	61.66%	63.13%
Net Profit Margin	11.38%	11.13%	8.25%
Accounts Receivable Days	29.44	36.23	29.55
Accounts Payable Days	30.06	23.25	16.46
Debt-to-Equity Ratio	1.9	2.23	2.45
Return on Equity	71.18%	67.07%	56.75%
Sales per Employee	\$133,083	\$133,083	\$99,051
Profit per Employee	\$4,074	\$16,837	\$1,201
Sales Growth	9.53%	11.31%	11.24%
Profit Growth	21.42%	23.65%	20.82%



Transaction Highlights

Notable M&A Transactions



In June 2026, **Akatsuki, Inc.** acquired a 63.2% majority stake in **SUNNY SIDE UP GROUP, Inc.** for \$78.3 million. The acquisition expands Akatsuki's capabilities in public relations and strategic communications across corporate brands, sports, entertainment, regional revitalization, and social initiatives. Combined with Akatsuki's existing entertainment, lifestyle, and solutions businesses, the transaction supports its strategy to develop and maximize intellectual property across digital, physical, and AI-enabled platforms.



In May 2026, **Stellanor Datacenters Group Ltd.**, a portfolio company of DWS Alternatives Global Ltd., acquired **Redcentric Data Centres Ltd.** for \$164.1 million. The acquisition strengthens Stellanor's UK data centre platform by adding a nationwide network of carrier-neutral, ISO-certified facilities with colocation, cloud hosting, managed infrastructure, and AI-ready capabilities, enhancing its scale and capacity to serve growing enterprise digital infrastructure requirements.



In May 2026, **Norvestor Equity AS** acquired an 84.03% majority stake in **Zalaris ASA** for \$192.3 million. The acquisition creates a scalable human resources and payroll platform integrating software-as-a-service (SaaS), managed payroll, and SAP-focused consulting across more than 100 countries. The combined platform supports international expansion while accelerating AI and automation investments, strengthening Zalaris' multi-country payroll capabilities and operational efficiency.



In April 2026, **Elanco Animal Health, Inc.** acquired **AHV International B.V.** for \$380.0 million. The acquisition expands Elanco's livestock health portfolio through AHV's quorum sensing-based solutions for transition cow health, productivity, sustainability, and reduced antibiotic dependence. The combined platform leverages Elanco's scientific expertise and global distribution network to accelerate the adoption of preventive dairy health solutions among producers and veterinarians.



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Select M&A Transactions

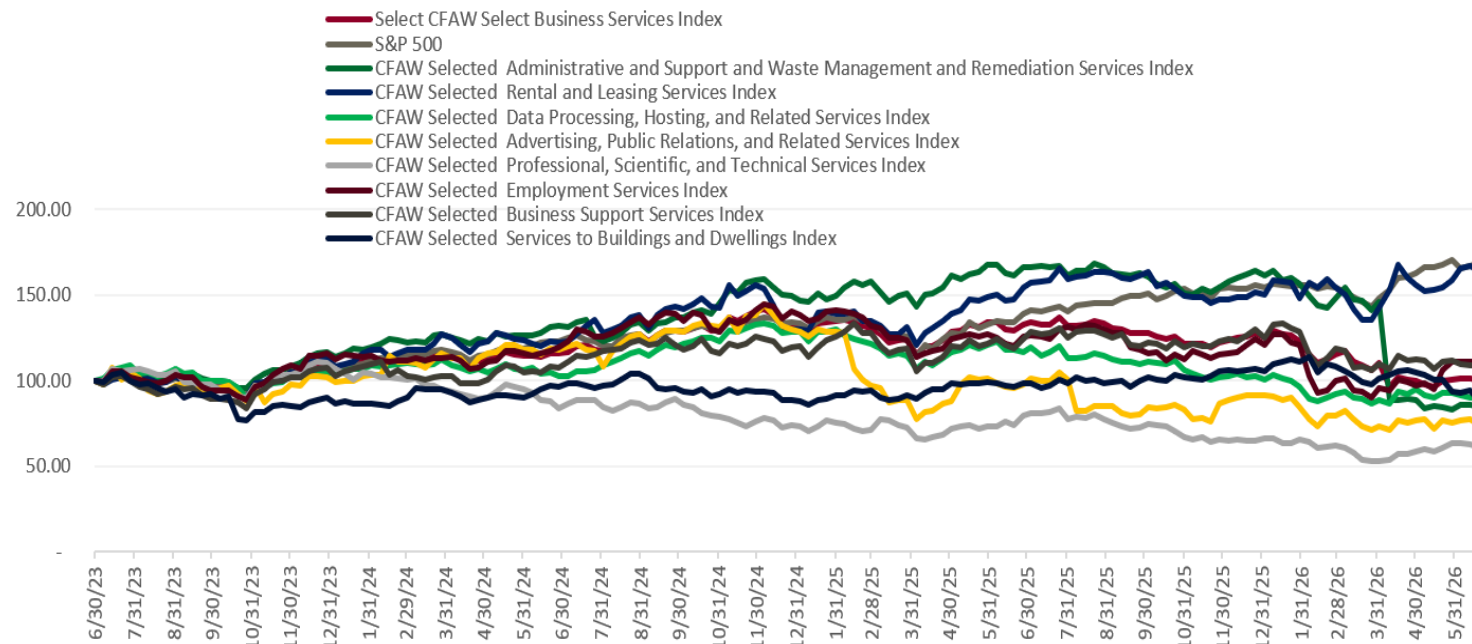
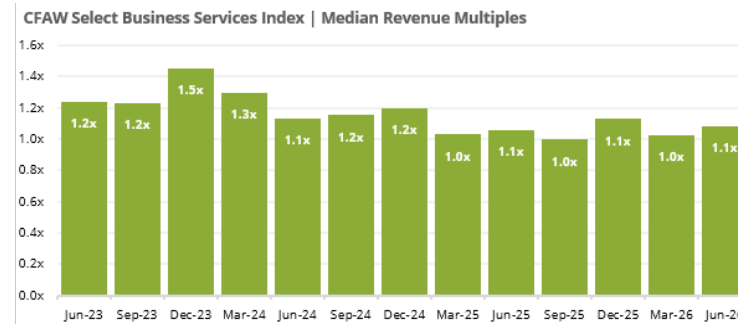
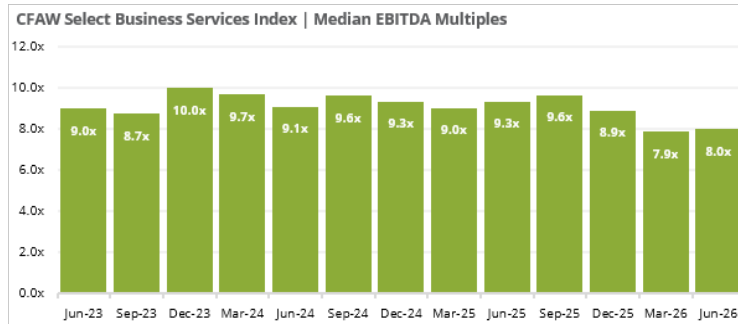
Date	Target Name	Acquirer Name	Enterprise Value (MM)	Revenue	EBITDA
29-Jun-2026	Cogent Communications Holdings Inc/Ten Data Center Facilities	I Squared Capital Advisors (US) LLC	225.0	-	-
24-Jun-2026	SUNNY SIDE UP GROUP, Inc.	Akatsuki, Inc.	113.2	166.1	18.7
22-Jun-2026	APACT Co., Ltd.	Dynamic Growth Co., Ltd.	198.5	82.8	10.8
19-Jun-2026	Uncovered Holdings Ltd.	LBG Media Plc	59.7	13.5	3.6
15-Jun-2026	Flatrock Compression Ltd.	Natural Gas Services Group, Inc.	120.0	-	-
09-Jun-2026	Federal Staffing Resources LLC	Diverse Group of Cos.	-	80.8	7.3
03-Jun-2026	FONAR Corp.	Fonar Corp. /Management/	105.3	104.4	16.3
02-Jun-2026	Wolfpack Rentals LLC	KLX Energy Services LLC	17.0	38.2	5.8
01-Jun-2026	Superior Fiber & Data Services, Inc.	Hexatronic Group AB	32.0	-	-
01-Jun-2026	Paginas Amarillas Soluciones Digitales SA	GPF Partners S.G.E.I.C. SL	122.8	-	-
01-Jun-2026	Paginas Amarillas Soluciones Digitales SA	Auctus Asesores SL	122.8	-	-
26-May-2026	CS Digital Ventures LLC	Olenox Industries, Inc.	50.0	20.6	6.2
21-May-2026	Caduceushealth	Innovaccer, Inc.	66.0	-	-
18-May-2026	Zalaris ASA	Norvestor Equity AS	256.2	144.8	29.7
08-May-2026	Boost Run LLC	Willow Lane Acquisition Corp.	544.4	-	-
01-May-2026	Redcentric Data Centres Ltd.	DWS Alternatives Global Ltd.; Stellanor Datacenters Group Ltd.	164.1	-	-
01-May-2026	BBD Initiative, Inc.	Headwaters Co. Ltd.	273.2	29.0	3.2
30-Apr-2026	Manpowergroup, Inc. /Jefferson Wells U S Business/	Sikich LLC	100.0	-	-
30-Apr-2026	AHV International B.V.	Elanco Animal Health, Inc.	380.0	-	-
24-Apr-2026	Z Squared Opco Inc.	Coeptis Therapeutics Holdings, Inc.	547.2	-	-
21-Apr-2026	COWA AS /42MW Data Center Infrastructure Facility/	VivoPower Plc	41.0	-	-
10-Apr-2026	Gentis SA	emagine Consulting AS	-	43.2	1.7
(\$ in millions)	Source: Factset				

A photograph of two security guards, a man and a woman, in light blue uniforms with 'SECURITY' patches and star emblems. They are in a control room with large windows in the background. The man is seated and looking at a screen, while the woman stands next to him, holding a walkie-talkie. The text 'Public Companies' is overlaid on the bottom half of the image.

Public Companies

Industry Performance

CFAW Select Business Services Index

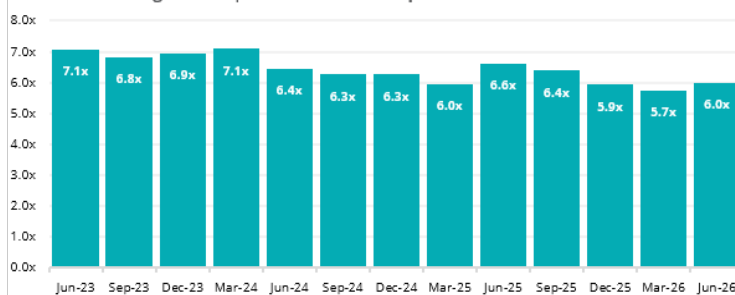


Source: FactSet

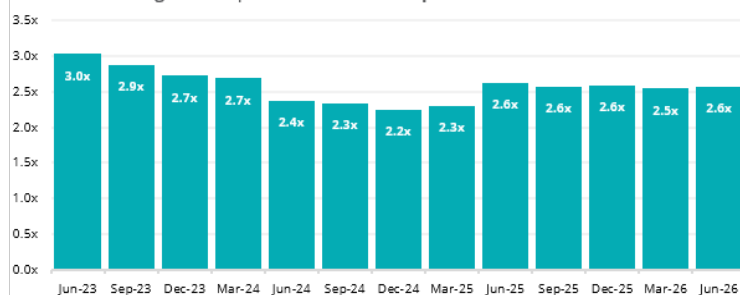
Public Comparables

Rental and Leasing Services

Rental and Leasing Services | Median EBITDA Multiples



Rental and Leasing Services | Median Revenue Multiples



Company \$USD in Millions	Share Price	Shares O/S	Market Cap	Enterprise Value	Revenues (LTM)	EBITDA (LTM)	Enterprise Value /	
							Revenues	EBITDA
AerCap Holdings NV	\$145.8	\$157.7	\$22,987.3	\$64,492.8	\$7,318.8	\$6,082.6	8.8x	10.6x
Air Lease Corporation Class A	\$147.8	\$35.3	\$5,222.1	\$32,494.1	\$11,752.0	\$5,299.0	2.8x	6.1x
Avis Budget Group, Inc.	\$13.2	\$783.9	\$10,324.1	\$67,284.7	\$28,158.0	\$13,369.0	2.4x	5.0x
Ayvens	\$170.1	\$400.1	\$68,046.8	\$70,781.8	\$11,027.2	\$3,034.9	6.4x	23.3x
Cintas Corporation	\$46.6	\$40.1	\$1,867.5	\$2,724.1	\$2,467.8	\$1,799.1	1.1x	1.5x
PROG Holdings, Inc.	\$263.8	\$38.7	\$10,205.5	\$18,740.5	\$12,660.0	\$3,205.0	1.5x	5.8x
Ryder System, Inc.	\$1,132.9	\$62.6	\$70,971.7	\$85,834.7	\$16,365.0	\$7,259.0	5.2x	11.8x
United Rentals, Inc.	\$21.2	\$58.3	\$1,237.0	\$2,866.7	\$4,738.4	\$499.4	0.6x	5.7x
Upbound Group, Inc.	\$145.8	\$157.7	\$22,987.3	\$64,492.8	\$7,318.8	\$6,082.6	8.8x	10.6x
Mean				\$43,152.4	\$11,810.9	\$5,068.5	3.6x	8.8x
Median				\$48,493.4	\$11,389.6	\$4,252.0	2.6x	6.0x

Source: FactSet

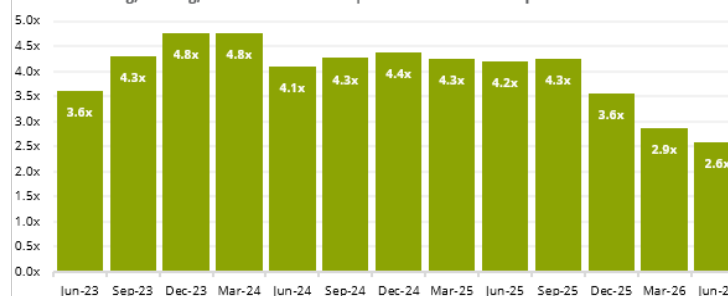
Public Comparables

Data Processing, Hosting and Related Services

Data Processing, Hosting, and Related Services | Median EBITDA Multiples



Data Processing, Hosting, and Related Services | Median Revenue Multiples

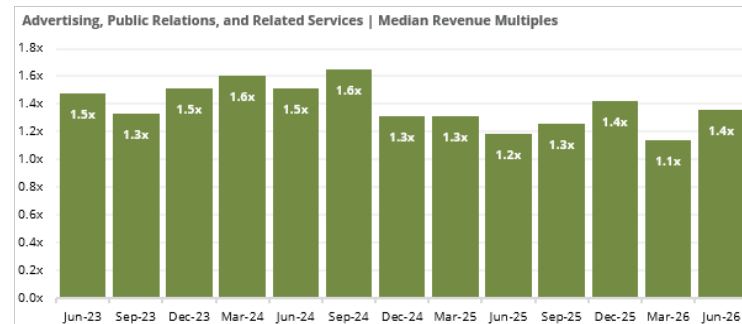
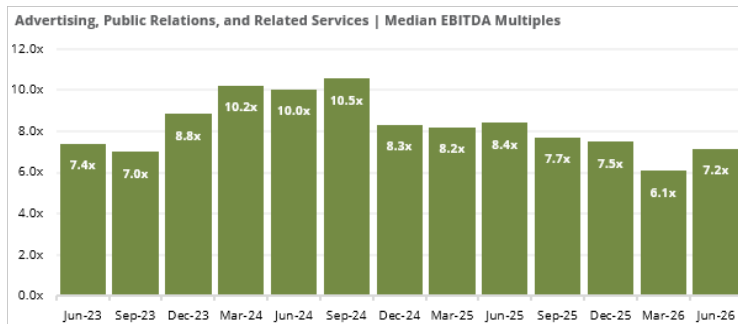


Company \$USD in Millions	Share Price	Shares O/S	Market Cap	Enterprise Value	Revenues (LTM)	EBITDA (LTM)	Enterprise Value / Revenues EBITDA	
Automatic Data Processing, Inc.	\$224.0	\$399.7	\$89,520.5	\$90,690.0	\$21,600.4	\$6,311.1	4.2x	14.4x
Bread Financial Holdings, Inc.	\$108.4	\$40.4	\$4,378.1	\$4,299.1	\$4,712.0	-	0.9x	-
Broadridge Financial Solutions, Inc.	\$137.0	\$115.7	\$15,839.4	\$18,941.1	\$7,322.3	\$1,783.2	2.6x	10.6x
DXC Technology Co.	\$8.9	\$162.1	\$1,434.4	\$4,212.4	\$12,644.0	\$1,418.0	0.3x	3.0x
Equinix, Inc.	\$1,042.4	\$98.6	\$102,804.9	\$123,049.9	\$9,436.0	\$2,201.0	13.0x	55.9x
Fidelity National Information Services, Inc.	\$38.9	\$516.9	\$20,096.3	\$40,490.3	\$11,440.0	\$4,676.0	3.5x	8.7x
Fiserv, Inc.	\$49.1	\$533.3	\$26,156.1	\$54,653.1	\$21,090.0	\$8,378.0	2.6x	6.5x
Global Payments Inc.	\$72.6	\$273.5	\$19,848.3	\$38,183.2	\$8,263.5	\$4,038.4	4.6x	9.5x
PayPal Holdings, Inc.	\$43.2	\$882.1	\$38,089.3	\$40,417.3	\$34,021.0	\$7,613.0	1.2x	5.3x
WPP Plc	\$3.1	\$1,078.8	\$3,376.3	\$9,253.3	\$17,857.4	\$2,249.6	0.5x	4.1x
Mean				\$42,419.0	\$14,838.7	\$4,296.5	3.4x	13.1x
Median				\$39,300.2	\$12,042.0	\$4,038.4	2.6x	8.7x

Source: FactSet

Public Comparables

Advertising, Public Relations, and Related Services



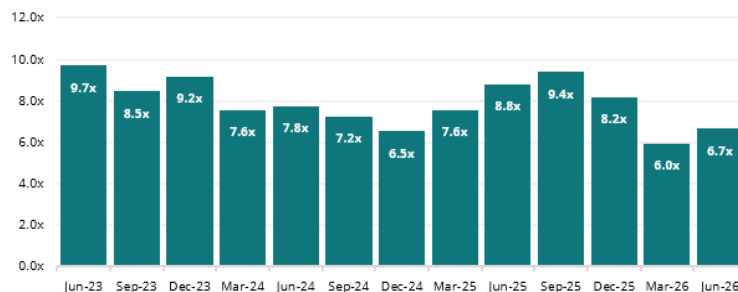
Company \$USD in Millions	Share Price	Shares O/S	Market Cap	Enterprise Value	Revenues (LTM)	EBITDA (LTM)	Enterprise Value /	
							Revenues	EBITDA
Advantage Solutions Inc Class A	\$43.2	\$13.3	\$574.9	\$1,957.7	\$3,590.5	\$273.5	0.5x	7.2x
Clear Channel Outdoor Holdings Inc	\$2.4	\$509.0	\$1,231.7	\$7,501.5	\$1,643.8	\$503.5	4.6x	14.9x
Concentrix Corporation	\$22.4	\$61.0	\$1,366.8	\$5,692.9	\$9,999.0	\$1,216.8	0.6x	4.7x
Omnicom Group Inc	\$72.8	\$285.0	\$20,757.0	\$28,963.7	\$19,824.4	\$3,262.1	1.5x	8.9x
Publicis Groupe SA	\$98.8	\$254.3	\$25,138.7	\$26,685.8	\$19,636.1	\$3,745.8	1.4x	7.1x
Thryv Holdings, Inc.	\$3.9	\$44.3	\$174.7	\$425.2	\$771.3	\$130.5	0.6x	3.3x
Trade Desk, Inc. Class A	\$18.1	\$427.0	\$7,720.2	\$7,517.2	\$2,969.1	\$726.7	2.5x	10.3x
Mean				\$11,249.1	\$8,347.8	\$1,408.4	1.7x	8.0x
Median				\$7,501.5	\$3,590.5	\$726.7	1.4x	7.2x

Source: FactSet

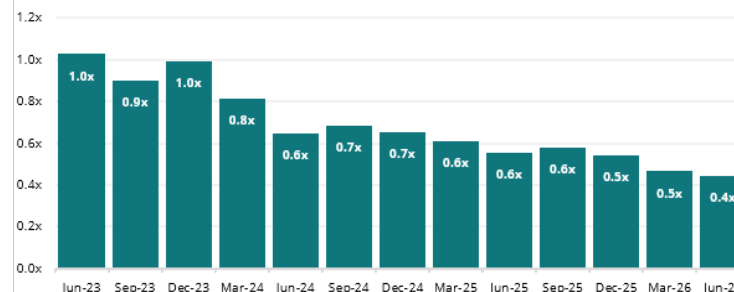
Public Comparables

Professional, Scientific, and Technical Services

Professional, Scientific, and Technical Services | Median EBITDA Multiples



Professional, Scientific, and Technical Services | Median Revenue Multiples



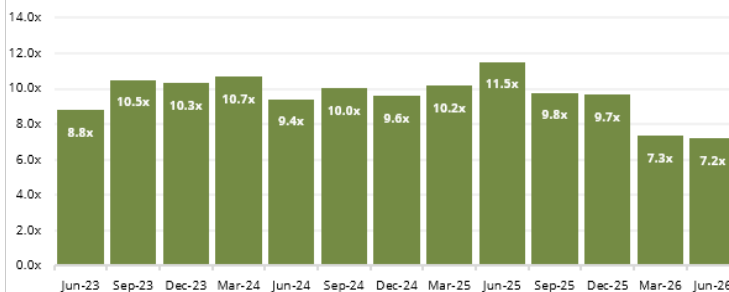
Company \$USD in Millions	Share Price	Shares O/S	Market Cap	Enterprise Value	Revenues (LTM)	EBITDA (LTM)	Enterprise Value /	
							Revenues	EBITDA
Calian Group Ltd.	\$59.6	\$11.5	\$685.6	\$796.6	\$602.1	\$64.1	1.3x	12.4x
CVS Group plc	\$15.6	\$69.2	\$1,077.3	\$1,433.8	\$907.1	\$180.0	1.6x	8.0x
Eltel AB	\$1.3	\$156.7	\$196.0	\$400.0	\$974.2	\$60.1	0.4x	6.7x
Forrester Research, Inc.	\$8.4	\$19.4	\$163.3	\$80.1	\$392.5	\$18.9	0.2x	4.2x
Ipsos SA	\$39.8	\$43.2	\$1,720.9	\$2,123.1	\$2,849.3	\$459.8	0.7x	4.6x
L. B. Foster Company	\$45.2	\$10.5	\$472.4	\$552.2	\$563.4	\$41.3	1.0x	13.4x
Randstad NV	\$28.8	\$176.0	\$5,072.1	\$6,918.3	\$26,574.2	\$1,069.5	0.3x	6.5x
Resources Connection, Inc.	\$4.3	\$34.3	\$145.9	\$87.5	\$485.2	\$1.6	0.2x	54.3x
RWS Holdings plc	\$0.9	\$371.2	\$351.5	\$419.2	\$946.2	\$145.7	0.4x	2.9x
Mean				\$1,423.4	\$3,810.5	\$226.8	0.7x	12.5x
Median				\$552.2	\$907.1	\$64.1	0.4x	6.7x

Source: FactSet

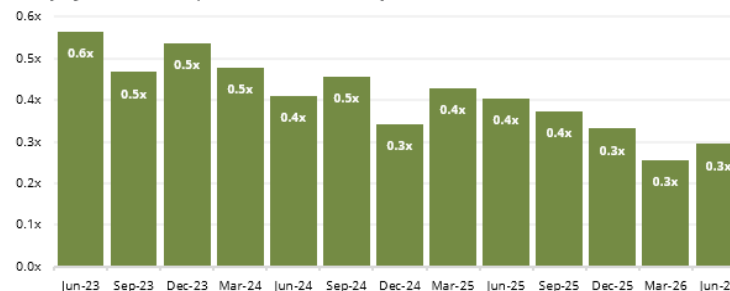
Public Comparables

Employment Services

Employment Services | Median EBITDA Multiples



Employment Services | Median Revenue Multiples



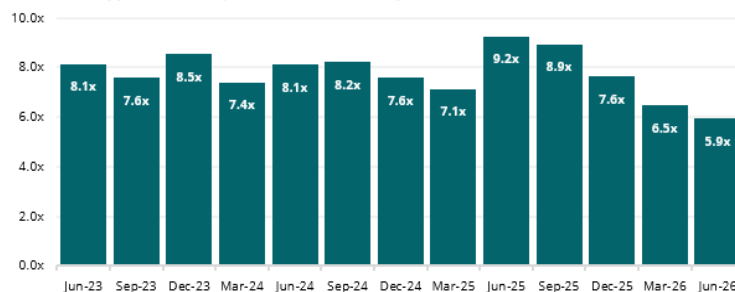
Company \$USD in Millions	Share Price	Shares O/S	Market Cap	Enterprise Value	Revenues (LTM)	EBITDA (LTM)	Enterprise Value /	
							Revenues	EBITDA
Adecco Group AG	\$18.5	\$173.7	\$3,208.4	\$6,700.7	\$26,846.9	\$958.9	0.2x	7.0x
Hays plc	\$0.4	\$1,570.3	\$649.8	\$845.6	\$8,558.5	\$133.2	0.1x	6.3x
Insperty, Inc.	\$41.3	\$38.2	\$1,576.8	\$1,371.8	\$6,844.0	\$29.0	0.2x	47.3x
Kelly Services, Inc. Class A	\$12.3	\$31.4	\$385.3	\$583.8	\$4,126.7	\$96.9	0.1x	6.0x
ManpowerGroup Inc.	\$33.8	\$46.5	\$1,570.6	\$2,885.1	\$18,377.2	\$390.6	0.2x	7.4x
PERSOL HOLDINGS CO. LTD.	\$1.5	\$2,278.4	\$3,468.3	\$3,511.1	\$10,324.6	\$676.7	0.3x	5.2x
Recruit Holdings Co., Ltd.	\$69.7	\$1,472.5	\$102,651.7	\$94,014.0	\$24,535.8	\$5,093.8	3.8x	18.5x
Robert Half Inc.	\$30.7	\$102.3	\$3,140.4	\$3,114.0	\$5,326.8	\$153.2	0.6x	20.3x
S&P Global, Inc.	\$385.2	\$296.0	\$114,022.2	\$137,671.0	\$15,730.0	\$7,861.0	8.8x	17.5x
TriNet Group, Inc.	\$49.5	\$45.9	\$2,273.8	\$1,757.8	\$4,962.0	\$446.0	0.4x	3.9x
Mean				\$25,245.5	\$12,563.3	\$1,583.9	1.5x	13.9x
Median				\$2,999.5	\$9,441.5	\$418.3	0.3x	7.2x

Source: FactSet

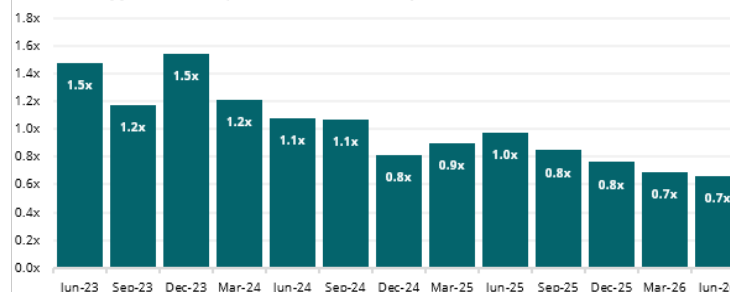
Public Comparables

Business Support Services

Business Support Services | Median EBITDA Multiples



Business Support Services | Median Revenue Multiples



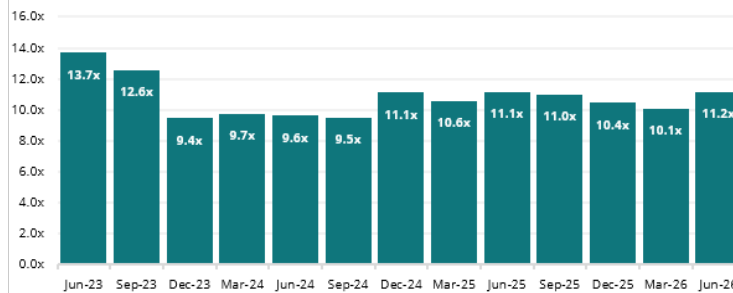
Company \$USD in Millions	Share Price	Shares O/S	Market Cap	Enterprise Value	Revenues (LTM)	EBITDA (LTM)	Enterprise Value /	
							Revenues	EBITDA
Capita plc	\$3.6	\$120.8	\$440.2	\$1,047.0	\$2,894.4	\$282.4	0.4x	3.7x
Conduent, Inc.	\$1.5	\$155.1	\$226.4	\$996.4	\$3,014.0	\$168.0	0.3x	5.9x
Donnelley Financial Solutions, Inc.	\$42.0	\$25.0	\$1,048.0	\$1,257.6	\$771.4	\$217.4	1.6x	5.8x
Genpact Limited	\$27.5	\$169.5	\$4,661.4	\$5,491.3	\$5,161.7	\$884.1	1.1x	6.2x
International Workplace Group PLC	\$2.5	\$956.8	\$2,349.4	\$9,454.4	\$3,762.0	\$531.0	2.5x	17.8x
ISS A/S	\$40.9	\$160.0	\$6,548.8	\$8,245.2	\$12,805.7	\$865.6	0.6x	9.5x
Moody's Corporation	\$452.9	\$174.7	\$79,125.1	\$85,077.1	\$7,873.0	\$4,014.0	10.8x	21.2x
Teleperformance SE	\$52.6	\$59.9	\$3,147.5	\$7,627.5	\$11,521.7	\$2,193.3	0.7x	3.5x
TTEC Holdings, Inc.	\$1.9	\$48.7	\$94.4	\$997.3	\$2,097.7	\$176.8	0.5x	5.6x
Mean				\$13,354.9	\$5,544.6	\$1,036.9	2.1x	8.8x
Median				\$5,491.3	\$3,762.0	\$531.0	0.7x	5.9x

Source: FactSet

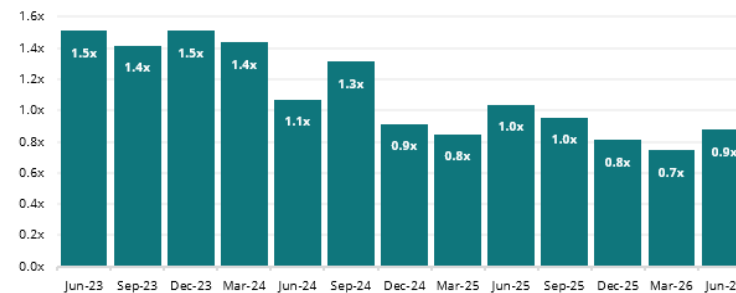
Public Comparables

Services to Buildings and Dwellings

Services to Buildings and Dwellings | Median EBITDA Multiples



Services to Buildings and Dwellings | Median Revenue Multiples



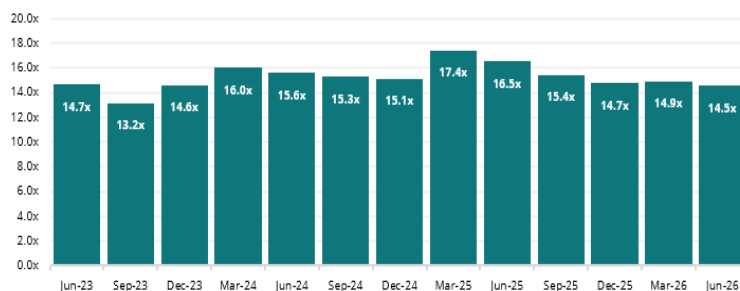
Company \$USD in Millions	Share Price	Shares O/S	Market Cap	Enterprise Value	Revenues (LTM)	EBITDA (LTM)	Enterprise Value /	
							Revenues	EBITDA
ABM Industries Incorporated	\$44.2	\$58.6	\$2,591.6	\$4,467.1	\$9,052.8	\$443.8	0.5x	10.1x
BrightView Holdings, Inc.	\$14.2	\$93.2	\$1,320.6	\$2,720.2	\$2,728.7	\$339.6	1.0x	8.0x
Evolent Health Inc Class A	\$5.4	\$112.5	\$609.6	\$1,429.1	\$1,888.8	\$96.8	0.8x	14.8x
GDI Integrated Facility Services, Inc.	\$2.0	\$1,303.8	\$2,585.4	\$3,099.1	\$7,529.4	\$451.6	0.4x	6.9x
MITIE Group PLC	\$5.7	\$2,526.0	\$14,302.6	\$18,054.1	\$6,908.0	\$1,474.0	2.6x	12.2x
Rentokil Initial plc	\$41.7	\$481.5	\$20,096.3	\$21,046.9	\$3,845.0	\$865.6	5.5x	24.3x
Rollins, Inc.	\$44.2	\$58.6	\$2,591.6	\$4,467.1	\$9,052.8	\$443.8	0.5x	10.1x
Mean				\$8,469.4	\$5,325.4	\$611.9	1.8x	12.7x
Median				\$3,783.1	\$5,376.5	\$447.7	0.9x	11.2x

Source: FactSet

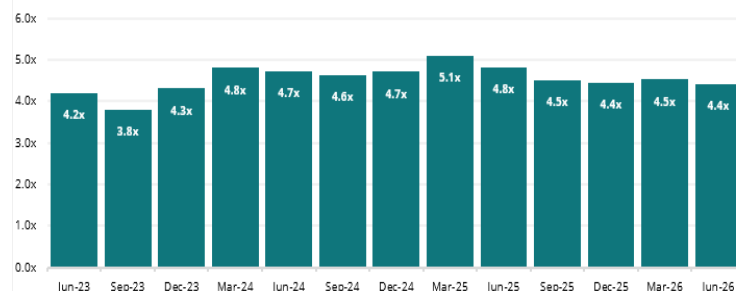
Public Comparables

Administrative and Support and Waste Management and Remediation Services

Administrative and Support and Waste Management and Remediation Services | Median EBITDA Multiples



Administrative and Support and Waste Management and Remediation Services | Median Revenue Multiples



Company \$USD in Millions	Share Price	Shares O/S	Market Cap	Enterprise Value	Revenues (LTM)	EBITDA (LTM)	Enterprise Value /	
							Revenues	EBITDA
Booking Holdings Inc.	\$178.2	\$774.9	\$138,114.3	\$140,874.3	\$27,687.0	\$10,436.0	5.1x	13.5x
Clean Harbors, Inc.	\$298.8	\$52.8	\$15,787.8	\$18,160.6	\$6,058.4	\$1,144.8	3.0x	15.9x
Expedia Group, Inc.	\$255.9	\$114.5	\$29,297.9	\$28,634.2	\$15,171.0	\$3,225.0	1.9x	8.9x
Republic Services, Inc.	\$213.1	\$307.7	\$65,557.1	\$79,527.0	\$16,695.0	\$5,304.0	4.8x	15.0x
TUI AG	\$8.3	\$507.4	\$4,200.3	\$8,860.9	\$27,999.7	\$2,417.4	0.3x	3.7x
Waste Connections, Inc.	\$166.6	\$254.1	\$42,334.6	\$51,657.4	\$9,610.6	\$3,001.0	5.4x	17.2x
Waste Management, Inc.	\$222.9	\$401.6	\$89,503.2	\$112,223.3	\$25,413.0	\$7,719.0	4.4x	14.5x
Mean				\$62,848.2	\$18,376.4	\$4,749.6	3.5x	12.7x
Median				\$51,657.4	\$16,695.0	\$3,225.0	4.4x	14.5x

Source: FactSet



About CFA

Who We Are / What We Do

Corporate Finance Associates (CFA) is an independent international investment banking firm serving middle-market businesses. For over 70 years Corporate Finance Associates has been advocating on behalf of business owners who are restructuring a company, either through divestiture, merger, acquisition or recapitalization. Combining the knowledge and leverage of a larger bank with the customer focused detail of a boutique firm, from inception to completion, our senior principals provide hands-on expertise to clients buying, selling or recapitalizing a business.

This Business Services Industry Practice Group was established to draw on the experience of CFA advisors, many of whom as former business owners and CEOs, have first-hand knowledge and have completed many transactions in this industry. Working with your local CFA representative, you can be sure that the collective wealth of knowledge is available to every CFA client.



Sell-Side Advisory

Whether as a divestiture strategy or a recapitalization strategy selling all or part of a business requires equal parts creative thinking, critical analysis, expert advice, sound planning and flawless execution. Having the right team of investment banking professionals working for you is critical to ensure success.



Capital Markets

Our commitment to remaining independent from any investment or lending affiliates ensures that we deliver unbiased guidance. It also promotes maximum competition among lending sources, helping to fully leverage value for our clients. Our role is to help you raise the type of capital that best fits your needs.



Buy-Side Advisory

Growth through acquisition is a complex process. It involves strategy, planning, critical analysis, coordination and negotiation. When you want to take advantage of the fast growth offered by a consolidation or roll-up, CFA's broad reach, sources of financing and efficient closings can help you achieve your business growth goals.



Financial Advisory

Now that you have made the decision to raise capital for your business, choosing the right investment banker is critical. Whether you are buying out a partner, financing an acquisition or seeking growth capital, CFA is the right choice to help you achieve your financing goals.



Exit Planning

Every business will ultimately undergo a transfer via sale or merger, a charitable donation, a transfer to a child or relative or even bankruptcy, liquidation or death. Every ownership transfer carries with it a unique set of consequences and the best consequences usually begin with a clearly defined exit plan.



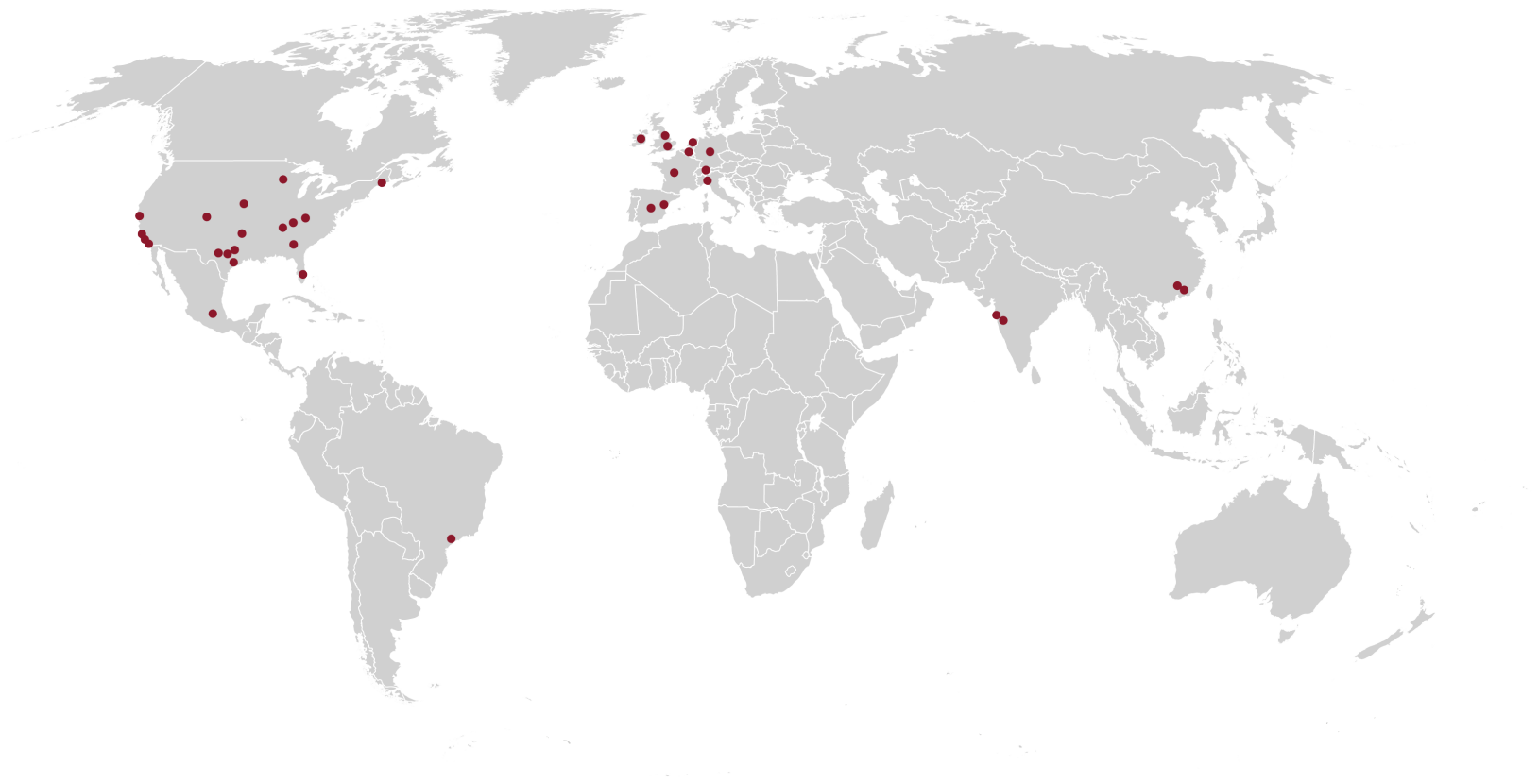
Business Valuation

"What is my business worth" is a question we often hear from business owners contemplating a business sale, merger or recapitalization. Answering this question depends on many factors, including the business valuation methods that are employed in the calculation.

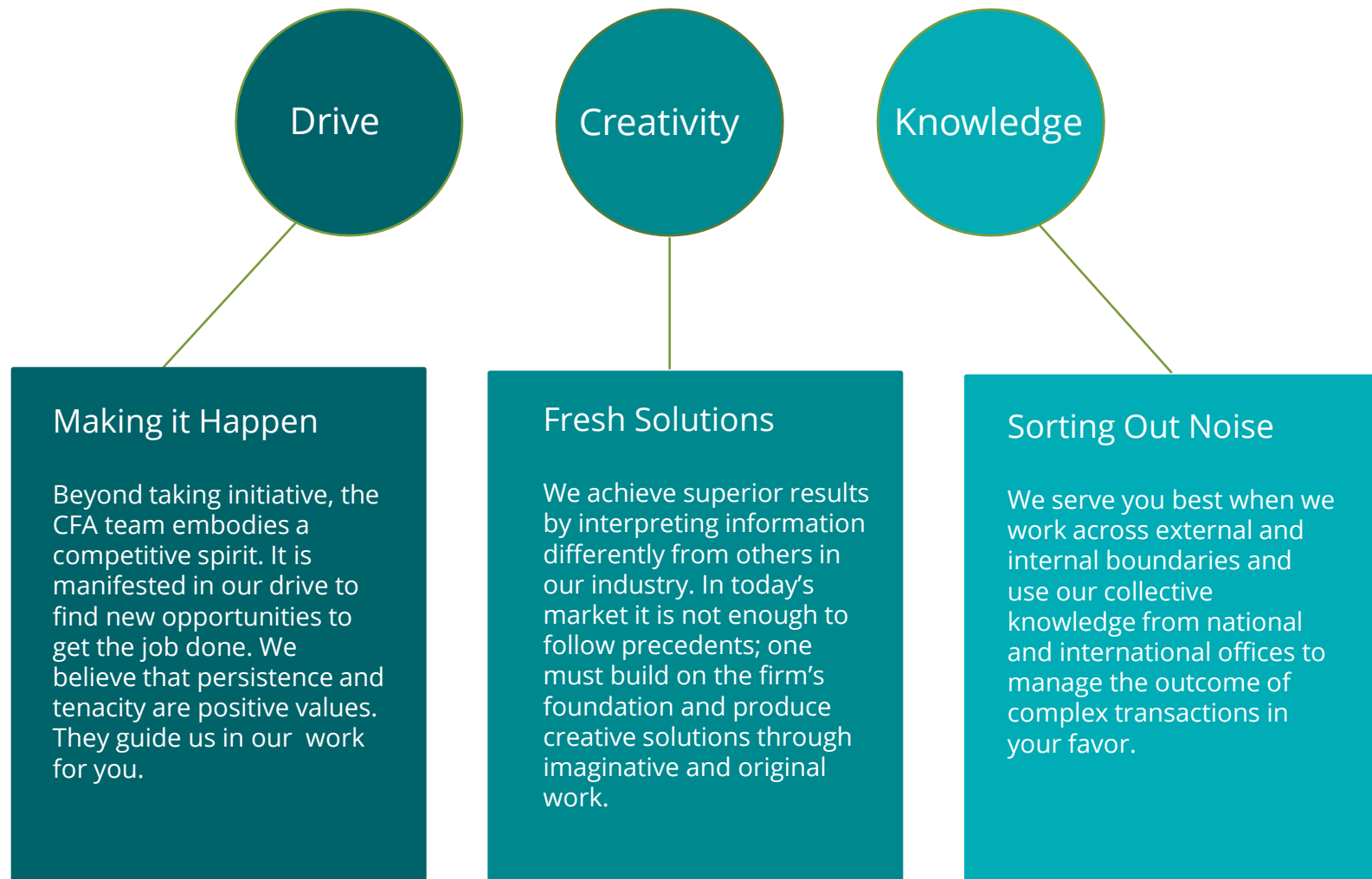
Local Service, Global Reach

Where We Are

With offices across the USA and in Belgium, Brazil, France, Germany, Hong Kong, India, Ireland, Italy, Mexico, Netherlands, Spain, Switzerland and the United Kingdom providing middle-market companies with a wide range of M&A, financial advisory services and access to capital resources.



Delivering Results



Founded in 1956 • 70 Managing Directors • 34 Offices Worldwide • Billions in M&A Transactions

Worldwide Transactions



Industry Practice Groups

Business Services



The Business Services practice group is comprised of accomplished dealmakers with extensive experience in advising both public and private companies in the industry. These dealmakers offer expert service in acquisitions, divestitures, financing, and strategic planning to a wide range of companies operating in multiple subsectors including:

- Advertising and Communication
- Personnel and Employment Agencies
- Security and Alarm Systems
- Engineering and Architectural Services
- Equipment and Vehicle Rentals
- Miscellaneous Services

Whether you want to acquire, merge, sell, or finance, let CFA's industry knowledge, international resources and proven dealmaking skills work for you. We research, identify, qualify, advocate, negotiate and help steer you through the mine fields of due diligence to maximize your value and secure your objective.

Aerospace/Defense/Government

Agriculture

Animal Health

Business Services

Chemicals and Plastics

Commercial Real Estate

Consumer Retail

Energy

Engineering/Construction

Financial Services & FinTech

Food/Beverage

Healthcare/Life Sciences

Industrials

Metal Fabrication

Print/Packaging

Semiconductors

Technology/Media/Telecom

Transportation/Logistics/Supply Chain

Wholesale Distribution

Recent Selected Industry Transactions

This announcement appears as a matter of record only



West Des Moines, Iowa

has acquired



West Yorkshire, England

The undersigned acted as the exclusive investment banking representative to the acquirer in the transaction



Securities transacted through Silver Oak Securities, Inc.
Silver Oak Securities, Inc. and Corporate Finance Associates are unrelated entities.

This announcement appears as a matter of record only



has been acquired by



CFAW Ireland acted as advisor to MC2 Accountants in the transaction



Since 1956

This announcement appears as a matter of record only



has been acquired by



The undersigned initiated the transaction and acted as the exclusive investment banking advisor to the seller



Securities transacted through Corporate Finance Securities, Inc.

This announcement appears as a matter of record only

Management

has acquired



CFAW Dublin acted as advisor to Management in the transaction



Since 1956

This announcement appears as a matter of record only



has been acquired by



CFAW Zurich initiated the transaction as advisor to the seller



Since 1956

This announcement appears as a matter of record only



has been acquired by



The undersigned initiated the transaction and acted as the exclusive investment banker to the seller



Securities transacted through Corporate Finance Securities, Inc.

This announcement appears as a matter of record only



has acquired



The undersigned initiated the transaction and acted as the exclusive investment banking representative to the acquirer



Securities transacted through Silver Oak Securities, Inc.
Silver Oak Securities, Inc. and Corporate Finance Associates are unrelated entities.

This announcement appears as a matter of record only



has been acquired by



CFAW Dublin acted as advisors to Ormsby Rhodes Accountants in the transaction



Since 1956

This announcement appears as a matter of record only



has been acquired by



The undersigned initiated the transaction and acted as the exclusive investment banker to the seller



Securities transacted through Silver Oak Securities, Inc.
Silver Oak Securities, Inc. and Corporate Finance Associates are unrelated entities.

This announcement appears as a matter of record only



has been acquired by



CFAW Amsterdam initiated and acted as advisor to the seller in the transaction



Since 1956

Recent Selected Industry Transactions

This announcement appears as a matter of record only



has received an investment from



CFAW Amsterdam acted as advisor to JOYincare management in their reinvestment

cfa | CORPORATE FINANCE ASSOCIATES
Since 1956

This announcement appears as a matter of record only



has acquired



The undersigned acted as the exclusive investment banking representative to the acquirer in the transaction

cfa | CORPORATE FINANCE ASSOCIATES
Securities transacted through Silver Oak Securities, Inc. Silver Oak Securities, Inc. and Corporate Finance Associates are unrelated entities.

This announcement appears as a matter of record only



takes over the business activities of



CFAW Zurich acted as advisor to the buyer

cfa | CORPORATE FINANCE ASSOCIATES
Since 1956

This announcement appears as a matter of record only



has been acquired by



CFA Dublin acted as advisor to MCR Group in the transaction

cfa | CORPORATE FINANCE ASSOCIATES
Since 1956

This announcement appears as a matter of record only



has partnered with



CFAW Zurich initiated the transaction and acted as advisor to InvestSuisse

cfa | CORPORATE FINANCE ASSOCIATES
Since 1956

This announcement appears as a matter of record only



has been acquired by



The undersigned initiated the transaction and acted as the exclusive investment banker to the seller

cfa | CORPORATE FINANCE ASSOCIATES
Since 1956

This announcement appears as a matter of record only



has been acquired by



The undersigned initiated the transaction and acted as the exclusive investment banker to the seller

cfa | CORPORATE FINANCE ASSOCIATES
Securities transacted through Corporate Finance Securities, Inc.

This announcement appears as a matter of record only



has been acquired by



The undersigned acted as exclusive advisor to the seller in the sale of its Service, Products/Distribution and Resale Divisions

cfa | CORPORATE FINANCE ASSOCIATES
Since 1956

This announcement appears as a matter of record only



has acquired



The undersigned acted as exclusive investment banking advisor to the buyer

cfa | CORPORATE FINANCE ASSOCIATES
Securities transacted through Silver Oak Securities, Inc. Silver Oak Securities, Inc. and Corporate Finance Associates are unrelated entities.

This announcement appears as a matter of record only



has acquired



CFA Dublin acted as advisor to MCR Group in the transaction

cfa | CORPORATE FINANCE ASSOCIATES
Since 1956

Recent Selected Industry Transactions

<i>This announcement appears as a matter of record only</i>  Labour Power Company <i>has acquired</i>  <i>CFAW Amsterdam initiated and acted as advisor to the buyer in the transaction</i> cfa CORPORATE FINANCE ASSOCIATES Since 1956	<i>This announcement appears as a matter of record only</i>  Des Moines, Iowa <i>has acquired</i>  Ipswich, United Kingdom <i>The undersigned acted as exclusive investment banking advisor to the buyer</i> cfa CORPORATE FINANCE ASSOCIATES Securities transacted through Silver Oak Securities, Inc. Silver Oak Securities, Inc. and Corporate Finance Associates are associated entities.	<i>This announcement appears as a matter of record only</i>  A Portfolio Company Of  <i>has acquired</i> COPCIE <i>CFAW Paris initiated and acted as advisor to the buyer in the transaction</i> cfa CORPORATE FINANCE ASSOCIATES Since 1956	<i>This announcement appears as a matter of record only</i>  <i>has been acquired by</i>  <i>The undersigned initiated and acted as advisor to Kefron in the transaction</i> cfa CORPORATE FINANCE ASSOCIATES Since 1956	<i>This announcement appears as a matter of record only</i>  together we make IT happen <i>has been acquired by The Leadership Team and</i>  HUNT TECHNOLOGY VENTURES, L.P. <i>The undersigned acted on behalf of eGroup</i> cfa CORPORATE FINANCE ASSOCIATES Securities transacted through Corporate Finance Securities, Inc.
<i>This announcement appears as a matter of record only</i>  <i>has been acquired by</i>  <i>The undersigned initiated the transaction and acted as the exclusive investment banker to the seller</i> cfa CORPORATE FINANCE ASSOCIATES Securities transacted through Corporate Finance Securities, Inc.	<i>This announcement appears as a matter of record only</i>  <i>has been acquired by</i>  a subsidiary of  Legal Advisor  Auditor  <i>CFAW Amsterdam initiated and acted as advisor to the seller in the transaction</i> cfa CORPORATE FINANCE ASSOCIATES Since 1956	<i>This announcement appears as a matter of record only</i>  <i>has been acquired by</i>  <i>CFAW Zurich initiated the transaction and acted as advisor to the sellers</i> cfa CORPORATE FINANCE ASSOCIATES Since 1956	<i>This announcement appears as a matter of record only</i>  <i>has acquired</i>  <i>The undersigned initiated and acted as advisor to the buyer in the transaction</i> cfa CORPORATE FINANCE ASSOCIATES Securities transacted through Corporate Finance Securities, Inc.	<i>This announcement appears as a matter of record only</i>  <i>has received an investment from</i>  <i>The undersigned initiated and acted as advisor to the Adzooma in the transaction</i> cfa CORPORATE FINANCE ASSOCIATES Since 1956