

**MUST MINISTRIES, INC.**

**FINANCIAL REPORT**

**JUNE 30, 2021**

**MUST MINISTRIES, INC.**  
**FINANCIAL REPORT**  
**JUNE 30, 2021**

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## INDEPENDENT AUDITOR'S REPORT

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**To the Board of Directors  
MUST Ministries, Inc.  
Marietta, Georgia**

### **Report on the Financial Statements**

We have audited the accompanying financial statements of **MUST Ministries, Inc.** (a nonprofit organization), which comprise the statements of financial position as of June 30, 2021 and 2020, and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditor's Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Opinion*

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of MUST Ministries, Inc. as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

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***Other Matters***

***Other Information***

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

***Other Reporting Required by Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated November 4, 2021, on our consideration of MUST Ministries, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering MUST Ministries, Inc.'s internal control over financial reporting and compliance.

*Mauldin & Jenkins, LLC*

Atlanta, Georgia  
November 4, 2021

**MUST MINISTRIES, INC.**  
**STATEMENTS OF FINANCIAL POSITION**  
**JUNE 30, 2021 AND 2020**

<u>ASSETS</u>	<u>2021</u>	<u>2020</u>
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$ 3,065,419	\$ 4,265,565
Restricted cash	10,665,169	4,577,994
Grants and contracts receivable	2,188,323	745,944
Promises to give	471,945	440,574
Other receivables	6,556	-
Inventories	444,525	308,701
Prepaid expenses	89,492	119,105
Total current assets	<u>16,931,429</u>	<u>10,457,883</u>
<b>NONCURRENT ASSETS</b>		
Promises to give, net	220,124	245,075
Investments held at the Community Foundation	225,474	173,725
Security deposits	18,583	17,583
Total noncurrent assets	<u>464,181</u>	<u>436,383</u>
<b>PROPERTY AND EQUIPMENT, NET</b>	<u>15,126,551</u>	<u>12,336,132</u>
<b>Total assets</b>	<u>\$ 32,522,161</u>	<u>\$ 23,230,398</u>
<b><u>LIABILITIES AND NET ASSETS</u></b>		
<b>CURRENT LIABILITIES</b>		
Accounts payable	\$ 376,699	\$ 267,371
Accrued liabilities	332,180	267,407
Current portion of PPP note payable	-	289,874
Short-term debt	1,100,714	297,598
Total current liabilities	<u>1,809,593</u>	<u>1,122,250</u>
<b>LONG-TERM LIABILITIES</b>		
Deferred revenue	115,839	112,118
PPP note payable	-	328,426
Long-term debt, less current portion and unamortized debt issuance costs	1,201,333	2,447,307
Total long-term liabilities	<u>1,317,172</u>	<u>2,887,851</u>
<b>Total liabilities</b>	<u>3,126,765</u>	<u>4,010,101</u>
<b>NET ASSETS</b>		
Without donor restrictions	18,008,532	13,969,254
With donor restrictions	11,386,864	5,251,043
Total net assets	<u>29,395,396</u>	<u>19,220,297</u>
<b>Total liabilities and net assets</b>	<u>\$ 32,522,161</u>	<u>\$ 23,230,398</u>

See Notes to Financial Statements.

**MUST MINISTRIES, INC.**  
**STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS**  
**FOR THE YEAR ENDED JUNE 30, 2021**

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Totals</u>
<b>REVENUES, GAINS, AND OTHER SUPPORT</b>			
Contributions	\$ 4,671,172	\$ 1,783,381	\$ 6,454,553
Capital campaign grants and contributions	-	6,383,654	6,383,654
Contributions - PPP	618,300	-	618,300
Grants	4,745,951	4,198,610	8,944,561
Program fees	118,453	-	118,453
In-kind contributions	4,072,251	-	4,072,251
Special events, net of direct benefits to donors	452,493	-	452,493
Realized and unrealized gain on investments	55,510	-	55,510
Other income	345,746	-	345,746
Net assets released from restrictions			
Satisfaction of program and time restrictions	6,229,824	(6,229,824)	-
Total revenues, gains, and other support	<u>21,309,700</u>	<u>6,135,821</u>	<u>27,445,521</u>
<b>EXPENSES</b>			
Program services	15,316,860	-	15,316,860
Supporting services			
Management and general	980,437	-	980,437
Fundraising	973,125	-	973,125
Total expenses	<u>17,270,422</u>	<u>-</u>	<u>17,270,422</u>
Change in net assets	4,039,278	6,135,821	10,175,099
Net assets, beginning of year	<u>13,969,254</u>	<u>5,251,043</u>	<u>19,220,297</u>
Net assets, end of year	<u>\$ 18,008,532</u>	<u>\$ 11,386,864</u>	<u>\$ 29,395,396</u>

See Notes to Financial Statements.

**MUST MINISTRIES, INC.**  
**STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS**  
**FOR THE YEAR ENDED JUNE 30, 2020**

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Totals</u>
<b>REVENUES, GAINS, AND OTHER SUPPORT</b>			
Contributions	\$ 3,698,989	\$ 1,763,597	\$ 5,462,586
Capital campaign contributions	-	1,116,420	1,116,420
Grants	3,412,996	1,202,969	4,615,965
Program fees	117,938	-	117,938
In-kind contributions	3,791,347	-	3,791,347
Special events, net of direct benefits to donors	475,120	-	475,120
Realized and unrealized gain on investments	8,350	-	8,350
Other income	258,127	-	258,127
Net assets released from restrictions			
Satisfaction of program and time restrictions	3,701,693	(3,701,693)	-
Total revenues, gains, and other support	<u>15,464,560</u>	<u>381,293</u>	<u>15,845,853</u>
<b>EXPENSES</b>			
Program services	10,331,233	-	10,331,233
Supporting services			
Management and general	830,753	-	830,753
Fundraising	1,008,203	-	1,008,203
Total expenses	<u>12,170,189</u>	<u>-</u>	<u>12,170,189</u>
Change in net assets	3,294,371	381,293	3,675,664
Net assets, beginning of year	<u>10,674,883</u>	<u>4,869,750</u>	<u>15,544,633</u>
Net assets, end of year	<u>\$ 13,969,254</u>	<u>\$ 5,251,043</u>	<u>\$ 19,220,297</u>

See Notes to Financial Statements.

**MUST MINISTRIES, INC.**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**FOR THE YEAR ENDED JUNE 30, 2021**

	Program Services	Supporting Services		Totals
		Management and General	Fund- Raising	
Salaries and related expenses	\$ 4,714,526	\$ 664,682	\$ 653,914	\$ 6,033,122
Professional fees	468,114	90,629	49,667	608,410
Insurance	88,558	7,941	7,402	103,901
Memberships, subscriptions, and registrations	27,046	16,350	4,788	48,184
Advertising	13,864	7,678	11,211	32,753
Supplies	337,691	11,237	3,908	352,836
Food for direct services	583,509	2,481	-	585,990
Postage and shipping	11,408	3,676	8,843	23,927
Occupancy expenses	312,200	25,381	15,390	352,971
Supportive housing rent, utilities, and financial assistance	3,986,389	13	-	3,986,402
Repair and maintenance	339,714	17,185	10,056	366,955
Licenses and taxes	329	187	18	534
Venue and equipment rental	50,440	676	2,812	53,928
Non-capitalized furniture, fixtures, and equipment	103,618	30,146	32,140	165,904
Printing and copying	52,336	10,173	40,006	102,515
Travel and transportation	49,137	6,866	2,169	58,172
Meals and entertainment	10,017	4,164	5,405	19,586
Interest expense	10,485	2,803	1,640	14,928
Bank and credit card fees	38,294	11,205	44,412	93,911
Other expenses including bad debt expense	6,668	24,379	-	31,047
Donated materials and services	3,756,772	8,000	60,044	3,824,816
Total expenses before depreciation	<u>14,961,115</u>	<u>945,852</u>	<u>953,825</u>	<u>16,860,792</u>
Depreciation	<u>355,745</u>	<u>34,585</u>	<u>19,300</u>	<u>409,630</u>
Total expenses	<u>\$ 15,316,860</u>	<u>\$ 980,437</u>	<u>\$ 973,125</u>	<u>\$ 17,270,422</u>

**See Notes to Financial Statements.**



**MUST MINISTRIES, INC.**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**FOR THE YEAR ENDED JUNE 30, 2020**

	Program Services	Supporting Services		Totals
		Management and General	Fund- Raising	
Salaries and related expenses	\$ 3,282,557	\$ 566,933	\$ 660,667	\$ 4,510,157
Professional fees	320,975	87,248	31,025	439,248
Insurance	67,168	5,434	5,501	78,103
Memberships, subscriptions, and registrations	29,100	16,818	7,069	52,987
Advertising	10,395	22	-	10,417
Supplies	230,029	9,746	12,822	252,597
Food for direct services	328,007	-	-	328,007
Postage and shipping	14,377	1,938	19,300	35,615
Occupancy expenses	295,628	22,918	14,269	332,815
Supportive housing rent, utilities, and financial assistance	1,245,137	-	-	1,245,137
Repair and maintenance	151,083	8,319	4,573	163,975
Licenses and taxes	500	-	-	500
Venue and equipment rental	13,561	-	-	13,561
Non-capitalized furniture, fixtures, and equipment	53,344	13,461	39,914	106,719
Printing and copying	37,081	15,462	55,369	107,912
Travel and transportation	34,404	4,340	2,001	40,745
Meals and entertainment	21,325	5,587	6,148	33,060
Interest expense	32,437	7,601	15,785	55,823
Bank and credit card fees	21,542	11,249	50,018	82,809
Other expenses including bad debt expense	676	18,736	-	19,412
Donated materials and services	3,795,484	-	68,345	3,863,829
Total expenses before depreciation	<u>9,984,810</u>	<u>795,812</u>	<u>992,806</u>	<u>11,773,428</u>
Depreciation	<u>346,423</u>	<u>34,941</u>	<u>15,397</u>	<u>396,761</u>
Total expenses	<u>\$ 10,331,233</u>	<u>\$ 830,753</u>	<u>\$ 1,008,203</u>	<u>\$ 12,170,189</u>

**See Notes to Financial Statements.**

**MUST MINISTRIES, INC.**  
**STATEMENTS OF CASH FLOWS**  
**FOR THE YEARS ENDED JUNE 30, 2021 AND 2020**

	2021	2020
<b>OPERATING ACTIVITIES</b>		
Change in net assets	\$ 10,175,099	\$ 3,675,664
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	409,630	396,761
Realized and unrealized gain on investments	(55,510)	(8,350)
Bad debt expense (recovery)	9,824	(54,896)
Interest on loan costs	4,641	4,001
Contribution from forgiveness of PPP loan	(618,300)	-
Donated property and equipment	(130,000)	-
(Increase) decrease in:		
Grants and contracts receivable	(1,442,379)	(166,157)
Promises to give	(16,244)	945,062
Other receivables	(6,556)	-
Inventories	(135,824)	77,102
Prepaid expenses	29,613	(37,703)
Security deposits	(1,000)	-
Increase (decrease) in:		
Accounts payable	109,328	103,450
Accrued liabilities	64,773	3,329
Deferred revenue	3,721	(27,605)
Net cash provided by operating activities	8,400,816	4,910,658
<b>INVESTING ACTIVITIES</b>		
Purchase of property and equipment	(3,070,049)	(501,713)
Reinvested earnings on investments	3,761	3,409
Net cash (used in) investing activities	(3,066,288)	(498,304)
<b>FINANCING ACTIVITIES</b>		
Proceeds from PPP note payable	-	618,300
Payment of debt issuance costs	-	(6,400)
Payments on long-term debt	(447,499)	(1,341,239)
Net cash (used in) financing activities	(447,499)	(729,339)
Increase in cash and cash equivalents	4,887,029	3,683,015
Cash and cash equivalents, beginning of year	8,843,559	5,160,544
Cash and cash equivalents, end of year	\$ 13,730,588	\$ 8,843,559
<b>Cash and cash equivalents, end of year</b>		
Cash and cash equivalents	\$ 3,065,419	\$ 4,265,565
Restricted cash	10,665,169	4,577,994
	\$ 13,730,588	\$ 8,843,559
<b>SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION</b>		
Interest paid	\$ 14,928	\$ 51,822
<b>SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING ACTIVITIES</b>		
Donated property and equipment	\$ 130,000	\$ -

See Notes to Financial Statements.

**MUST MINISTRIES, INC.**  
**NOTES TO FINANCIAL STATEMENTS**

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**NOTE 1. ORGANIZATION**

Now over 50 years old, MUST Ministries, Inc. (“MUST” or “Organization”) began operations in 1971 as part of Urban Action, Inc. of Atlanta, GA. MUST was incorporated as a separate entity on January 20, 1993, pursuant to the Georgia Nonprofit Corporation Code. The mission of MUST is Serving our Neighbors in Need . . . transforming lives and communities in response to Christ’s call. The Organization provides comprehensive, yet tailored solutions for individuals and families in poverty, which help to remove barriers of housing, clothing, and food insecurities, as well as assist in finding employment. MUST assists clients by helping to restore and maintain dignity, with the intent of empowering those it serves with a return to living independently. MUST provides services in 8 counties and has offices or facilities located in Marietta, Smyrna, and Canton, Georgia.

**NOTE 2. SIGNIFICANT ACCOUNTING POLICIES**

The significant accounting policies adopted by MUST are set forth below.

**Basis of Accounting**

The financial statements of MUST have been prepared on the accrual basis of accounting, and accordingly, reflect all significant receivables, payables, and other liabilities.

MUST presents its financial statements in accordance with the Financial Accounting Standards Board (FASB)’s *Financial Statements of Not-for-Profit Entities* presentation and disclosure guidance. Under this guidance, MUST is required to report information regarding its financial position and activities according to two categories of net assets, as follows:

*Net Assets Without Donor Restrictions* – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

*Net Assets With Donor Restrictions* – Net assets subject to donor (or certain grantor) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

**Cash and Cash Equivalents**

For purposes of the statement of cash flows, MUST considers all highly liquid investments with original maturities of three months or less when purchased to be cash equivalents.

**Grants and Contracts Receivable**

Grants and contracts receivable are stated at unpaid balances, less an allowance for doubtful accounts. MUST provides for losses on accounts receivable using the allowance method. The allowance is based on experience, third-party contracts, and other circumstances, which may affect the ability of contractors to meet their obligations. Receivables are considered impaired if full principal payments are not received in accordance with the contractual terms. It is MUST’s policy to charge off uncollectible accounts receivable when management determines the receivable will not be collected and no allowance for doubtful accounts is determined to be needed. There were no grant or contract allowance for doubtful accounts at June 30, 2021 and 2020.

**Promises to Give**

Promises to give, less an allowance for uncollectible amounts, are discounted to reflect the time value of money. Contributions are considered available for general use unless specifically restricted by the donor.

## NOTES TO FINANCIAL STATEMENTS

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### NOTE 2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Investments

In accordance with FASB, investments in equity securities with readily determinable fair values and all investments in debt securities shall be measured at fair value in the statement of financial position. Realized and unrealized gains and losses are recognized as changes in net assets in the periods in which they occur, and investment income is recognized as revenue in the period earned. Gains and investment income that are limited to specific uses by donor-restrictions are reflected as increases in net assets without donor restrictions, if the restrictions are met in the same reporting period.

#### Property and Equipment

Property and equipment are recorded at cost, or if donated, at the fair market value on the date the asset is donated. Depreciation is computed over the estimated useful lives of these assets (5 to 40 years) using the straight-line method. Repairs and maintenance are charged to operations when incurred. Betterments and renewals in excess of \$1,000 are capitalized. When property and equipment is sold or otherwise disposed of, the asset account and related accumulated depreciation are removed, and any gain or loss is included in operations.

MUST reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable.

#### Inventory

Donated food and clothing items are recorded in inventory and recognized as in-kind support at the time of donation and expense upon distribution to MUST's clients. Donated food and clothing inventory is recorded at the estimated fair market value using an industry standard valuation.

#### Revenue Recognition

In accordance with FASB, unconditional promises to give cash and other assets are reported at fair value at the date the promise is received. All contributions and investment income are available for general use unless specifically restricted by the donor. Amounts received and investment income earned that are designated for future periods or restricted by the donor for specific purposes are reported as increases in net assets with donor restrictions. Conditional promises to give are not recognized until they become unconditional; that is, when the conditions on which they depend are substantially met.

MUST records the value of donated property, goods or services when there is an objective basis available to measure their value. Donated property, materials and equipment are reflected as contributions in the accompanying statements at their estimated values at date of receipt. No amounts have been reflected in the statement of activities and changes in net assets for volunteer services because the criteria for recognition of such volunteer effort under FASB guidance have not been satisfied. Nevertheless, volunteers have donated a substantial amount of their time to the program services of MUST.

Contributions received are recorded as with donor restrictions or without donor restrictions, depending on the existence and/or nature of any donor restrictions.

Donor-restricted support is reported as an increase in net assets with donor restrictions, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities and changes in net assets as net assets released from restrictions.

## NOTES TO FINANCIAL STATEMENTS

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### NOTE 2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Grants and Contracts Support

MUST is funded, in part, by contracts with various federal, state, and local government agencies and other nonprofit agencies. These contracts are generally cost reimbursement contracts for specific expenses and require MUST to perform specific services to eligible populations. Any of the funding sources may, at their discretion, request reimbursement for expenses or return of funds, or both, as a result of noncompliance by MUST with the terms of the contracts.

#### Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### Fair Value Presentation

As defined by FASB, fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In determining fair value, MUST uses various methods including market, income, and cost approaches. Based on these approaches, MUST often utilizes certain assumptions that market participants would use in pricing the asset or liability, including assumptions about risk and/or the risks inherent in the inputs to the valuation technique. These inputs can be readily observable, market corroborated, or generally unobservable inputs. MUST utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. Based on the observability of the inputs used in the valuation techniques, MUST is required to provide the following information according to the fair value hierarchy. The fair value hierarchy ranks the quality and reliability of the information used to determine fair values. Financial assets and liabilities carried at fair value will be classified and disclosed in one of the following three categories:

Level 1 - Valuations for assets and liabilities traded in active markets, such as the New York Stock Exchange. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Level 2 - Valuations for assets and liabilities traded in less active dealer or broker markets. Valuations are obtained from third party pricing services for identical or similar assets or liabilities.

Level 3 - Valuations for assets and liabilities that are derived from other valuation methodologies, including option pricing models, discounted cash flow models and similar techniques, and not based on market exchange, dealer, or broker traded transactions. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to such assets or liabilities.

For the fiscal years ended June 30, 2021 and 2020, the application of valuation techniques applied to similar assets and liabilities has been consistent. The fair value of investment securities is the market value based on quoted market prices, when available, or market prices provided by recognized broker dealers. If listed prices or quotes are not available, fair value is based upon externally developed models that use unobservable inputs due to the limited market activity of the instrument.

## NOTES TO FINANCIAL STATEMENTS

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### NOTE 2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Functional Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities and changes in net assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The expenses that are allocated include occupancy expenses and depreciation, which are allocated on a square footage basis, as well as salaries and wages, benefits, payroll taxes, professional fees, insurance, and other, which are allocated on the basis of estimates of time and effort.

#### Income Taxes

MUST Ministries, Inc. qualifies as a charitable organization as defined by Internal Revenue Code Section 501(c)(3) and, accordingly, is generally exempt from federal income taxes under Internal Revenue Code Section 501(a). It is however, required to file Federal Form 990 – Return of Organization Exempt from Income Tax. This is an informational return only. Accordingly, no provision for income taxes is made in the financial statements. Management evaluated MUST’s tax positions and concluded that they have taken no uncertain tax positions that require adjustment to the financial statements to comply with the provisions on accounting for uncertainty in income taxes.

### NOTE 3. LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, June 30, 2021 and 2020, respectively, comprise the following:

	<u>2021</u>	<u>2020</u>
Cash and cash equivalents	\$ 3,065,419	\$ 4,265,565
Grants and contracts receivable	2,188,323	745,944
Promises to give	4,400	12,600
	<u>\$ 5,258,142</u>	<u>\$ 5,024,109</u>

MUST structures its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition to financial assets available to meet general expenditures over the year, MUST anticipates covering its general expenditures by collecting sufficient contributions and grants and by utilizing donor-restricted resources from current and prior years’ gifts.

## NOTES TO FINANCIAL STATEMENTS

### NOTE 4. INVESTMENTS HELD AT THE COMMUNITY FOUNDATION

The following tables set forth by level, within the fair value hierarchy, MUST's investments at fair value as of June 30, 2021:

	Level 1	Level 2	Level 3	Total
Pooled Investment at Community Foundation	\$ -	\$ 225,474	\$ -	\$ 225,474
<b>Total</b>	<b>\$ -</b>	<b>\$ 225,474</b>	<b>\$ -</b>	<b>\$ 225,474</b>

MUST's investments at fair value as of June 30, 2020 are as follows:

	Level 1	Level 2	Level 3	Total
Pooled Investment at Community Foundation	\$ -	\$ 173,725	\$ -	\$ 173,725
<b>Total</b>	<b>\$ -</b>	<b>\$ 173,725</b>	<b>\$ -</b>	<b>\$ 173,725</b>

The Cobb Community Foundation ("Community Foundation") holds a donor-established advised fund ("Fund") for the benefit of MUST. Under the terms of the agreement establishing the Fund, the principal is intended to be an endowment held in perpetuity and the earnings from the Fund are to be made available to MUST to support its general operations. The agreement granted variance power to the Community Foundation. Thus, the Fund is owned by the Community Foundation, and the Community Foundation has final authority and control over the disposition of the assets and earnings of the Fund. The total amount of the funds held at the Community Foundation at June 30, 2021 and 2020 was \$325,474 and \$273,725, respectively. This amount includes earnings and contributions in the amount of \$225,474 and \$173,725 made by MUST which are reflected in the statement of financial position of MUST at June 30, 2021 and 2020, respectively.

It is the intention of the Board and management of MUST, to leave the contributions as part of the perpetual endowment, but MUST reserves the right to recover the funds in the future if MUST has the need for the funds. MUST has not recognized its potential for future distributions from the assets held in the Fund. Those distributions, if they occur, will be recognized as contributions when received or unconditionally promised.

## NOTES TO FINANCIAL STATEMENTS

### NOTE 5. PROMISES TO GIVE

MUST receives capital contributions, both cash and promises to give, to allow for the acquisition and build-out of facilities to support the operations of MUST.

Promises to give consisted of the following at June 30, 2021:

	<b>Operating</b>	<b>Capital</b>	<b>Total</b>
<b>Current</b>	\$ 4,400	\$ 467,545	\$ 471,945
<b>Due in one to five years</b>	-	254,150	254,150
	4,400	721,695	726,095
<b>Less allowance for uncollectible promises to give</b>	-	(29,046)	(29,046)
<b>Less time value discount</b>	-	(4,980)	(4,980)
<b>Promises to give, net</b>	\$ 4,400	\$ 687,669	\$ 692,069

Promises to give consisted of the following at June 30, 2020:

	Operating	Capital	Total
Current	\$ 12,600	\$ 427,974	\$ 440,574
Due in one to five years	-	286,410	286,410
	12,600	714,384	726,984
Less allowance for uncollectible promises to give	-	(35,722)	(35,722)
Less time value discount	-	(5,613)	(5,613)
<b>Promises to give, net</b>	\$ 12,600	\$ 673,049	\$ 685,649

Promises to give are discounted using a discount rate of 2% for both the years ended June 30, 2021 and 2020.

### NOTE 6. PROPERTY AND EQUIPMENT

Property and equipment, net, consists of the following as of June 30:

	<b>2021</b>	2020
Vehicles	\$ 410,753	\$ 328,079
Equipment	984,048	791,298
Land	3,353,432	3,353,393
Buildings and improvements	10,689,040	10,661,660
Construction in progress	3,641,794	749,229
	19,079,067	15,883,659
Less accumulated depreciation	(3,952,516)	(3,547,527)
<b>Property and equipment, net</b>	\$ 15,126,551	\$ 12,336,132

Depreciation expense for the years ended June 30, 2021 and 2020 was \$409,630 and \$396,761, respectively.



## NOTES TO FINANCIAL STATEMENTS

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### **NOTE 7. VACATION AND SICK LEAVE PAYABLE**

Employees earn vacation and sick leave depending on years of service. Accrued vacation is paid upon an employee's termination. Accrued sick leave is not paid upon employee termination and therefore has not been accrued at year-end. Liabilities for accumulated leave of \$221,361 and \$198,235 are included in the statement of financial position with accrued liabilities at June 30, 2021 and 2020, respectively.

### **NOTE 8. 403(b) THRIFT PLAN**

MUST provides a 403(b) thrift plan which covers all eligible employees. Employees can make salary reduction contributions, and MUST may make matching contributions. Employees are eligible to participate in the salary reduction contributions after 30 days of employment and are eligible for an employer match after one year of employment. MUST matches 100% of the first 4% of salary reduction. MUST's contributions totaled \$55,473 and \$49,988 for the years ended June 30, 2021 and 2020, respectively.

### **NOTE 9. CONCENTRATIONS**

MUST maintains deposit accounts at various banks which are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. MUST has substantially all cash deposited in one financial institution, a concentration that comprised approximately 79% and 31% of the cash balance at June 30, 2021 and 2020, respectively. Cash balances were in excess of the FDIC insured level by \$3,456,723 and \$2,717,189 as of June 30, 2021 and 2020, respectively. Management does not believe it is exposed to significant credit risk on cash and cash equivalents.

### **NOTE 10. COMMITMENTS**

MUST had various operating leases in effect during the years ended June 30, 2021 and 2020. Rent expense for the years ended June 30, 2021 and 2020 was \$348,865 and \$448,898, respectively. The leases include rental of office space, warehouse space, and residential apartments. Future minimum lease payments over the remaining lease terms total \$320,996 for the year ending June 30, 2022.

### **NOTE 11. LONG-TERM DEBT**

In fiscal year 2018 MUST entered into a loan agreement to purchase a building located at 1280 Field Parkway to serve as a centralized donation center. The loan agreement provides a maximum principal amount of \$1,394,000. The loan carried an interest rate of 2.07% at June 30, 2021 and 2020. Principal and interest of \$5,201 is paid monthly starting November 2017. The loan agreement is set to expire on October 1, 2047. The loan is collateralized by the facility at 1280 Field Parkway. The principal balance outstanding on the loan was \$1,263,248 and \$1,308,854 at June 30, 2021 and 2020, respectively. MUST solicited funding from donors through a capital fund-raising campaign to support the project.

## NOTES TO FINANCIAL STATEMENTS

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### NOTE 11. LONG-TERM DEBT (Continued)

In fiscal year 2018 MUST entered into a loan agreement to purchase land located at 1260 Cobb Parkway for a future programmatic facility. The loan agreement provides a maximum principal amount of \$2,214,000. The loan carried an interest rate of 1.33% at June 30, 2021 and 2020. Principal of \$250,000 is to be paid annually starting in December 2017. A balloon payment will be made on the remaining outstanding balance on December 31, 2021 when the agreement is set to expire. The loan is collateralized by the land at 1260 Cobb Parkway. The principal balance outstanding on the loan was \$1,064,000 and \$1,464,000 at June 30, 2021 and 2020. MUST solicited \$1,000,000 of conditional funding from a local government agency to support the project.

Scheduled maturities on long-term debt are as follows:

For the year ending June 30,

2022	\$ 1,100,714
2023	37,475
2024	38,252
2025	39,044
2026	39,853
Thereafter	<u>1,071,910</u>
	2,327,248
Less unamortized debt issuance costs	<u>(25,201)</u>
Total	<u>\$ 2,302,047</u>

### NOTE 12. LINES OF CREDIT

On January 3, 2020, MUST entered into a revolving line of credit of \$1,100,000 with a financial institution to provide financing to maintain day-to-day operating activity. The line of credit bears interest at the U.S. prime rate as published in The Wall Street Journal and matures in January 2023. MUST had no outstanding borrowings on the line of credit as of June 30, 2021 and 2020. The line is collateralized by the facility at 111 Brown Industrial Parkway, Canton, GA.

On January 3, 2020, MUST also entered into a revolving line of credit of \$1,000,000 with a financial institution to provide financing to maintain day-to-day operating activity. The line of credit bears interest at the U.S. prime rate as published in The Wall Street Journal and matures in January 2023. MUST had no outstanding borrowings on the line of credit as of June 30, 2021 and 2020. The line is collateralized by the facility at 1407 Cobb Parkway, Marietta, GA.

In March 2020, MUST renewed a line of credit of \$220,000 with a financial institution to provide financing to maintain day-to-day operating activity. The line of credit bears interest at the financial institution's prime rate and matures in March 2023. MUST had no outstanding borrowings on the line of credit as of June 30, 2021 and 2020. The line is collateralized by the facility at 460 Pat Mell Road and the Organization's receivables.

## NOTES TO FINANCIAL STATEMENTS

### NOTE 13. IN-KIND CONTRIBUTIONS

In-kind contributions were received as follows for the year ended June 30:

	2021	2020
Food and meals	\$ 2,773,211	\$ 2,916,775
Clothing	287,656	228,890
Program supplies and services	1,011,384	577,336
Special events supplies and services	-	68,346
	\$ 4,072,251	\$ 3,791,347

### NOTE 14. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions were available for the following purposes at June 30:

	2021	2020
Subject to expenditure for specified purpose:		
Capital campaign	\$ 6,726,992	\$ 3,381,877
Promises to give, restricted for capital	721,695	673,049
Summer lunch program	17,578	89,487
Rapid response food program	-	495,981
Food and Neighborhood Pantry	387,936	248,266
Clinic	22,418	116,879
Housing	54,647	-
Shelter operations	3,353,839	-
Capital projects	93,192	-
Other programs	8,567	245,504
	\$ 11,386,864	\$ 5,251,043

Net assets with donor restrictions consist of the following at June 30:

	2021	2020
Cash	\$ 10,665,169	\$ 4,577,994
Promises to give	721,695	673,049
	\$ 11,386,864	\$ 5,251,043

## NOTES TO FINANCIAL STATEMENTS

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### NOTE 15. NET ASSETS RELEASED FROM RESTRICTIONS

Net assets were released from donor restrictions during the years ended June 30, 2021 and 2020 by incurring expenditures satisfying the restricted purposes specified by donors as follows:

	<u>2021</u>	<u>2020</u>
Satisfaction of purpose restrictions:		
Capital campaign	\$ 2,989,893	\$ 1,583,426
Summer lunch program	220,848	365,925
Rapid response food program	-	471,711
Food and Neighborhood Pantry	1,401,481	288,796
Clinic	216,961	10,671
Housing	323,467	-
Shelter operations	146,161	-
Capital projects	161,850	-
Other programs	769,162	981,164
	<u>\$ 6,229,824</u>	<u>\$ 3,701,693</u>

### NOTE 16. PAYCHECK PROTECTION PROGRAM NOTE PAYABLE

During the year ended June 30, 2020, the Organization applied for and received \$618,300 from the Paycheck Protection Program. The PPP loan and accrued interest are forgivable after the covered period, up to 24-weeks, if the borrower uses the PPP loan proceeds for eligible purposes, including payroll, benefits, rent, utilities, covered operations expenditures, covered property damage, covered suppliers costs, covered worker protection expenditures and maintains its payroll levels. The Organization initially recorded the amount received as a loan followed by a reduction in the loan and recognition of revenue as the aforementioned conditions are substantially met. During the year ended June 30, 2021, the Organization received notice of approval for their forgiveness application by the Small Business Administration. As a result, the Organization recognized a contribution on forgiveness of debt of \$618,300 during the year.

### NOTE 17. EFFECTS OF COVID-19 CORONAVIRUS

As a result of the spread of the COVID-19 coronavirus, economic uncertainties have arisen which are worldwide. The related financial impacts and duration cannot be reasonably estimated.

### NOTE 18. SUBSEQUENT EVENTS

Management has evaluated subsequent events through November 4, 2021, the date the financial statements were available to be issued.