RIW | Ruberto Israel & Weiner



Michael Dana Rosen

Shareholder

(617) 570-3541 mdr@riw.com

Honors & Awards

- New England Real Estate Journal "Ones to Watch: Industry Leaders in CRE" (2025)
- Boston Magazine Top Lawyer (2023, 2024, 2025)
- 2019 Lawyer of the Year by Massachusetts Lawyers Weekly
- Massachusetts Lawyers Weekly's 'Go To Commercial Real Estate Lawyers' (2021)

Education

- Boston University School of Law, Juris Doctor cum laude, 1992
- Boston University Graduate School of Management, Master of Business Administration Honors, 1989
- Boston University School of Management, Bachelor of Science, 1986

Bar & Court Admission

- Commonwealth of Massachusetts
- U.S. District Court for the District of Massachusetts

Practices

- Banking, Finance & Lending
- Cannabis
- Commercial Real Estate
- Corporate & Business
- Emerging Companies
- Franchise Law
- Restaurant & Hospitality
- Zoning & Land Use

Industries

- Commercial Real Estate
- Construction
- Financial Services
- Hospitality & Retail Services
- Manufacturing

Michael Dana Rosen is a shareholder of the firm, a member of the firm's Executive Committee, and Chair of the firm's Corporate & Business Department as well as the Commercial Real Estate and Cannabis Groups. He represents companies and individuals in the acquisition, development, sale, leasing, and financing of complex commercial and residential real estate projects. Mr. Rosen represents borrowers and lenders in sophisticated commercial, real estate, and franchise related financing transactions.

Mr. Rosen's commercial real estate practice also includes advocacy before zoning and planning boards and other municipal agencies in a wide range of land use and regulatory matters. His experience includes representing telecommunications carriers before local boards in connection with the siting of wireless facilities and cellular towers. He also frequently assists real estate holding entities and family businesses on entity structure and formation, succession and estate planning and implementation.

Mr. Rosen's practice includes the representation of closely held businesses, providing contract, general corporate and business advice. He is also available to provide guidance to creditors, vendors and landlords in complex bankruptcy cases and commercial workouts. Mr. Rosen also oversees the firm's work in the emerging Cannabis Industry, including licensing; permitting; land use; finance; and entity structure.

Mr. Rosen's business and educational background, as well as his work experience in the banking industry, provides clients with important insight and expertise into a wide range of financial and real estate issues.

Representative Matters

- Represented S.D.P Corporation and Phil Petscheck with respect to the sale of The Willows Racquet Club and the property at 815 Turnpike Street, North Andover, MA.
- Secured a favorable judgment in the Massachusetts Land Court for Benevolent Botanicals, finding that the City of Malden's zoning ordinance violated MGL ch. 94 (g), making it "unreasonably impractical" to obtain approvals and operate a marijuana establishment. Access the Decision here.

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Representative Matters

- Represented 133 Federal LLC on the acquisition of 133 Federal Street, a 127,522 SF historic office tower in the heart of Boston's Financial District.
- Served as counsel to TowerCo, alongside co-applicant Verizon, in obtaining local approvals for construction of monopole telecommunications facilities in Acton, MA and Sanbornton, NH.
- Served as counsel to Viridi Wireless, alongside co-applicant AT&T, in obtaining local approvals for construction of a monopole telecommunications facility in Greenfield, Massachusetts.
- Represented CereVasc as they successfully entered into a new lease for office, light manufacturing, and R&D at 200 Ballardvale Street, Wilmington, MA.
- Represented The Mount Vernon Company on the acquisition of the historic John Carver Inn & Spa in Plymouth, MA.
- Represented the sale of a significant land parcel in North Andover, Massachusetts, to a developer for the construction of an Amazon distribution facility. Read more here.
- Represented UFP Technologies in acquisition of Welch Fluorocarbon, Inc., a New Hampshire-based company that provides thermoformed components to the medical device industry. Read more here.
- Represented UFP Technologies in acquisition of Marble Medical, a contract manufacturer specializing in producing medical devices and components. Read more here.
- Represented UFP Technologies in acquisition of AJR Enterprises, a manufacturing platform of medical devices and advanced manufacturing solutions within the medical device industry. Read more here.
- Represented Archimedia Solutions in the acquisition of Applied Image Reprographics. Read more here.
- Represented LFB with regard to the acquisition of 8.6 Acre Parcel of Land in Marlborough, MA for Development of 65,000 square foot US Headquarters and R&D Facility.
- Represented Dundee Redspring LLC, and Ozzy Properties in a variety of land use matters concerning this project. Check out the full story here.
- Successful completion and implementation for client, Osgood Solar, LLC, of a 6 Megawatt Solar Facility in North Andover MA. Check out the full story here.
- Represented Archimedia Soultions in the acquisition of Makepeace and the acquisition of Imtek. Check out the full story on the Makepeace acquisition here and the Imtek acquisition here.
- Represented Vendor Alliance Capital on the closing of their recent franchise financing transaction for a Jersey Mike's in Ramsey Plaza located in Fayetteville, North Carolina. See our post on LinkedIn.
- Represented Vendor Alliance Capital on their franchise financing transactions with Bailey Donuts and Ramsey Plaza with regard to Dunkin Donuts franchises located in Norridgewock, Maine and Fayetteville, North Carolina. See more details here and here.
- Represented Ozzy Properties and their affiliate, 21 Howe Street, on their commercial refinancing with Enterprise Bank. See more details here.
- Represented Parallel Products and their affiliate, SMRE 100 Canopy, LLC on their solar financing transaction with HarborOne Bank. See more details here.
- Represented Ozzy Properties on their acquisition of the 96 Unit Abbott Landing Residential Complex in Andover, Massachusetts. See our post on LinkedIn.
- Represented Ozzy Properties on the successful closing of the sale of a portion of Osgood Landing to Hillwood Development for the development of an Amazon distribution facility. See our post on LinkedIn and learn more about the deal here.

Publications

- *Client Alert: Cannabis Policy Update at State and Federal Levels* (December 2025)
- Weighed in as an expert on *Cannabis Dispensary Owner's Action vs. Abutters Not SLAPP Suit, Massachusetts Lawyers Weekly* (June 2021)
- Weighed in as expert on *Abutter Argues Medical Cannabis Business Must Be Nonprofit, Massachusetts Lawyers Weekly* (May 2021)
- *Cash is King…or Not? Landlords and Tenants Should Consider the Specifics of a Lease Transaction, New England Real Estate Journal, co-authored with Christopher Agostino* (January 2015)
- *How the Unions Impact Lease Negotiations Between Landlord and Tenant, and How to Avoid Disputes, New England Real Estate Journal* (September 2014)
- *Can Traditional Zoned Commercial/Industrial Areas Coexist with Mixed-Use and Chapter 40B Projects, New England Real Estate Journal, co-authored with Christopher Agostino,* (January 2014)
- *Changing Demographics and Demands are Influencing Real Estate Development, New England Real Estate Journal* (November 2011)
- *Adaptive Re-Use, Banker & Tradesman, co-authored by Joseph McNabb* (June 2004)

Speaking Engagements

- Moderator, Bisnow Boston Office and Workplace Conference – Deal Activity, Tenant Demands & Its Impacts on Leasing Trends panel (May 2026)
- Served as Expert of the Week on Cannabis Issues for Neptune Advisors LLC, (April 2021)
- Presented at the National Retail Tenants Association (NRTA) on the topic of Subordination, Non-Disturbance and Attornment Agreements (SNDAs) and Tenants Estoppels (September 2015)
- Interviewed by Radio Entrepreneurs (December 2014)